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SECURITIES AND EXCHANGE COMMISSION FACELIVED

> DEC 1 2005

BRANCH OF REGISTRATIONS

**EXAMINATIONS** JS

1 December 2005

Securities and Exchange Commission Division of Corporate Finance Office of International Corporate Finance 450 Fifth Street

Washington, DC 20549

De 12/28

Re: Information furnished pursuant to Rule 12g3-2b (1) (iii) File n° 82-3757

Sirs,

In connection with the exemption granted to BNP PARIBAS («the Company») from the requirements of Section 12 (g) of the Securities Exchange Act of 1934, as amended (the « Exchange Act ») pursuant to Rule 12g3-2(b) under the Exchange Act (the «Rule »), File 82-3757, the Company encloses herewith the English version of its 2005 third quarter results.

We would be grateful if you could acknowledge receipt of the present document by returning to us the enclosed letter.

Sincerely yours,

Enclosure:

Third quarter 2005 results press release,

Third quarter 2005 results slide show,

Acknowledgement of receipt



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OFFICE OF INTERMANDER

# RESULTS AS AT 30 SEPTEMBER 2005

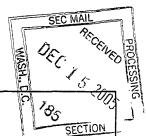
# PRESS RELEASE

24 November 2005



Paris, 24 November 2005

# **Third Quarter 2005**



#### **POWERFUL GROWTH DRIVE**

• GROUP'S NET BANKING INCOME €5,458MN (+16.8%)

• NBI EXCLUDING BNP PARIBAS CAPITAL +19.5%

• STRONG GROWTH IN ALL THE CORE BUSINESSES:

RETAIL BANKING:
ASSET MANAGEMENT AND SERVICES:
NBI +15.5%
CORPORATE AND INVESTMENT BANKING:
NBI +30.4%

## EXCELLENT OPERATING PERFORMANCES (FIGURES EXCLUDING BNP PARIBAS CAPITAL)

GROSS OPERATING INCOME

+31.4%

OPERATING INCOME

+39.0%

#### SHARP RISE IN PROFITABILITY

• NET INCOME GROUP SHARE

€1,341mn (+ 22.0%)

#### **FIRST 9 MONTHS OF 2005**

• NET INCOME GROUP SHARE €4,517mn (+ 25.8%)

• COST/INCOME RATIO (EXCLUDING BNP PARIBAS CAPITAL) 61.3%

(IMPROVED 1.6 PT)

• ANNUALISED ROE AFTER TAX 20.6 % (+ 2.2 PTS)

• EARNINGS PER SHARE (9 MONTHS) 5.4 € (+ 26%)

\*All growth rates and comparisons indicated in this press release are on a comparable accounting standard basis, except where expressly provided otherwise. These figures are the result of a comparison of the third quarter and the first 9 months 2005 results calculated on the basis of the IFRS accounting standards, as adopted by the European Union for 2005, and a simulated restatement of the third quarter and the first 9 months 2004 applying the same standards. The corresponding simulated figures have not been audited. Figures for the third quarter 2004 and for the first 9 months 2004, restated based on the applicable 2004 IFRS accounting standards, are also provided in the detailed annexes but are not directly comparable to the third quarter 2005 and the first 9 months 2005 figures respectively due to differences with applicable 2005 IFRS accounting standards.

On 23 November 2005, the Board of Directors of BNP Paribas, in a meeting chaired by Michel Pébereau, examined the Group's results for the third quarter as well as for the first nine months of the year.

#### POWERFUL GROWTH AND RESULTS UP SHARPLY.

BNP Paribas posted in the third quarter net banking income totalling 5,458 million euros, up 16.8% compared to the third quarter 2004. Excluding BNP Paribas Capital (1), the net banking income soared 19.5%.

All the core businesses experienced fast-growing net banking income:

- Retail Banking: +11.0%
- Asset Management and Services: +15.5%
- Corporate and Investment Banking: +30.4%.

This growth in the core businesses is the result of major organic growth combined with growth through acquisitions. It has been supported by substantial new recruitment and job creation. Since the beginning of the year, BNP Paribas has recruited 7,000 new people world-wide, including 3,300 in France. Since the beginning of 2004, the Group has created a net total of 2,000 new jobs in France where it also has 1,200 job trainees (2).

The rise in operating expenses and depreciation reflects this trend, whilst remaining substantially lower than the growth in net banking income: +13.0% compared to the third quarter 2004. Gross operating income thus jumped 23.5% to 2,096 million euros. Excluding BNP Paribas Capital, gross operating income soared 31.4%.

Net additions to provisions (105 million euros) were 35.2% below those for the third quarter 2004 in a risk environment still very positive for all the core businesses.

Net income group share, at 1,341 million euros, was up 22.0% compared to the third quarter 2004.

For the first nine months of 2005, the net income group share totalled 4,517 million euros (+25.8%). This is the best level of all the eurozone banks. Annualised return on equity was 20.6%, up 2.2 points compared to the first nine months of 2004.

The cost/income ratio came to 61.3%, excluding BNP Paribas Capital, improved by 1.6 points compared to the first nine months of 2004.

<sup>1)</sup> Based on IFRS accounting standards, capital gains realised on non-consolidated equity investments, in particular private equity investments, are included in net banking income. Since BNP Paribas Capital has posted amounts of capital gains that vary from one quarter to the next, it is more relevant to analyse variations in the net banking income and in gross operating income, BNP Paribas Capital.

<sup>&</sup>lt;sup>2</sup>) BNP Paribas has signed the Cultural Diversity Charter and the Youth Training Charter.

#### A POWERFUL GROWTH DRIVE IN ALL THE CORE BUSINESSES.

#### 1. Retail Banking

Retail Banking's pre-tax income rose 33.5% compared to the third quarter 2004, to 984 million euros.

#### French Retail Banking

The retail network in France (3) posted **net banking income (1,367 million euros) that was up 5.3% compared to the third quarter 2004**. Net interest revenue rose 6.4%. Fees edged up 3.7%, driven by a sharp rise in fees on financial savings products (+15.8%), whilst the other fees fell slightly (-1.4%) compared to the particularly high level in the third quarter 2004.

After factoring in a substantial increase in performance-based compensation benefits, such as the employee profit-sharing contribution, operating expenses and depreciation rose 4.3%. Gross operating income, at 435 million euros, thus rose 7.7%. The cost of risk fell substantially (-38.5%). After sharing one third of the income from French Private Banking with the AMS core business, French Retail Banking's quarterly pre-tax income rose 15.5% to 372 million euros compared to the third quarter 2004.

The core business continued to achieve excellent results from its sales and marketing efforts in all fields:

- the growth in the number of **individual** cheque and deposit accounts has accelerated since the beginning of the year: +127,000 during the first nine months compared to +106,900 for the same period a year ago. Outstanding mortgages rose 21.7% compared to 2004 and consumer lending move up 7.9%, increases that outpaced the market (13.2% and 4.9% respectively (4)). Similarly, there were particularly substantial savings inflows, especially for life insurance (+20% compared to the first nine months of 2004) and for medium- and long-term mutual funds (+47%);
- during the same period, outstanding **corporate** lending was also fast-growing and outpaced the market: +11.6% (compared to +4.8% (<sup>4</sup>)). This growth in the outstandings came essentially from investment loans (+17.1%) and was achieved whilst observing the Group's profitability and risk criteria. Cross-selling of value-added products and services to corporate customers is increasing, facilitated by the recent introduction of "business centres".

For the first nine months of the year, the cost/income ratio, at 67.1%, improved by 1.1 points compared to the first nine months of 2004 with a positive jaw effect between the growth of net banking income (+5.4%) and the rise in operating expenses (+3.8%). French Retail Banking's pre-tax return on allocated equity came to 30% (+2 points compared to the same period in 2004).

<sup>4</sup>) Source: Bank of France.

<sup>&</sup>lt;sup>3</sup>) With 100% of French Private Banking.

#### International Retail Banking and Financial Services

International Retail Banking and Financial Services is one of the core businesses driving the Group's growth. Its revenues rose 17.1% compared to the third quarter 2004, to 1,485 million euros, driven by sustained organic growth (+7.8% at constant scope and exchange rates) and acquisitions made in 2004, especially in the United States. Operating expenses and depreciation rose at a slower pace (+15.2%, or +4.9% at constant scope and exchange rates) such that gross operating income soared: +19.4% at 682 million euros, or 11.5% at constant scope and exchange rates.

The cost of risk fell 33.7% to 126 million euros and the core business's pre-tax income (612 million euros) rose sharply: +47.5%.

**BancWest** continued its sustained organic growth: at constant scope, its outstanding loans and deposits as at 30 September 2005 rose 9.0% and 5.9% respectively and quarterly fees were up 6.3% compared to the third quarter 2004. Thus, despite the continued erosion of the interest margin rate (3.61% for the third quarter 2005 compared to 3.83% for the third quarter 2004), gross operating income rose 6.8% at constant scope and exchange rates.

Given the acquisitions made at the end of 2004, the growth in each of these aggregates, compared to the third quarter 2004, at current scope, was more than 25%. Pre-tax income came to 247 million euros (+26.7%).

All the approvals required for the new acquisition (Commercial Federal Corporation) have been secured and the integration, scheduled for early December 2005, will pave the way for a new phase of growth in 2006.

**Cetelem** has maintained a good sales and marketing drive with loan origination during the quarter up 20% compared to the third quarter 2004 and outstanding loans at the end of September up 9.5% year-on-year (+22.8% excluding France).

Whilst driving this essentially organic growth, Cetelem maintained a positive jaw effect, at constant scope and exchange rates, between the growth in its net banking income (+8.5%) and the rise in its operating expenses (+8.3%) and decreased its cost of risk. Its combined ratio was thereby considerably improved at 74.3% compared to 77.5% in the third quarter 2004.

The consolidation through proportional accounting of Cofinoga in Cetelem, effective 1<sup>st</sup> October 2005, will bring the Group further growth momentum and a source of operating synergies in the consumer lending business where it has a leading position in Europe.

**Arval, BNP Paribas Lease Group** and **UCB** continued their rapid expansion in Europe with annual average outstandings rising 19.4% as at 30 September 2005. Quarterly pre-tax income for these three business lines totalled 125 million euros, up 31.6% compared to the third quarter 2004.

Between the third quarters 2004 and 2005, Emerging and Overseas Markets posted pre-tax income up sharply between the third quarters 2004 and 2005, from 36 to 88 million euros, due to fast-growing business as well as a net write-back of 10 million euros in provisions this quarter. The Group is actively conducting its commercial development programme which includes over 250 branch openings between 2005 and 2007 in the Mediterranean basin, the Gulf and in Turkey.

For the first nine months of 2005, International Retail Banking and Financial Services's pre-tax return on allocated equity came to 39% (+5 points compared to the same period in 2004). The cost/income ratio, at 55.0%, improved by 0.8 point.

#### 2. Asset Management and Services.

Asset Management and Services experienced sharp growth in its business and its revenues. **Net banking income, which totalled 870 million euros, rose 15.5% compared to the third quarter 2004** (+13.9% at constant scope and exchange rates).

As at 30 September 2005, the total assets under management by the core business's business lines came to 414.6 billion euros, or 22.2% growth compared to 30 September 2004. This huge rise is due notably to record asset inflows during the first nine months of 2005: 25.9 billion euros, or an annualised asset inflow rate of over 10% of assets under management.

Against the backdrop of this buoyant growth, operating expenses and depreciation rose at a pace close to that of net banking income: +16.4% (+12.2% at constant scope and exchange rates) and gross operating income, at 288 million euros, was up 13.8% (+17.3% at constant scope and exchange rates). Pre-tax income (285 million euros) rose 10.9%.

**Wealth and Asset Management** posted 138 million euros in pre-tax income (+24.3% compared to the third quarter 2004). On sophisticated assets such as alternative and structured funds, Wealth and Asset Management grew its outstandings by 8.2 billion euros in the first nine months of 2005, bringing the total to 27.6 billion euros. A strategic partnership was concluded in India with the Sundaram Finance Group.

The **Insurance** business continued its rapid growth. Over a nine month period, this business line brought in a gross total of 6.5 billion euros in individual savings in France with a proportion of unit-linked products substantially higher than the market average (30% compared to 22%). During the same period, 2.4 billion euros in assets were collected outside France, or 15% more than the same period a year ago.

Pre-tax income totalled 114 million euros in the third quarter of the year (-5.8% compared to the third quarter 2004) after Cardif Pinnacle increased its technical reserves in the UK and aligned its practices with Group standards, which resulted in a one-time 30 million euros reduction in net banking income.

The **Securities Services** business experienced sustained growth both in global custody services and fund administration. As at 30 September 2005, assets under custody totalled 2,872 billion euros and assets under administration 484 billion euros (compared to 2,383 and 262 billion euros respectively as at 30 September 2004). BNP Paribas thus ranked 4<sup>th</sup> worldwide by volume of cross-border assets under custody.

Pre-tax income for the third quarter (33 million euros) was up sharply (+32.0%) compared to the third quarter 2004.

For the first nine months of 2005, Asset Management and Services's cost/income ratio came to 65.3% (+0.7 points compared to the same period a year ago). Pre-tax return on allocated equity came to 33% (+1 point compared to the same period in 2004).

#### 3. Corporate and Investment Banking.

In a favourable market environment, Corporate and Investment Banking grew its net banking income appreciably: +30.4% compared to the third quarter 2004. Given the positive jaw effect due to the fact that operating expenses and depreciation were kept under control, gross operating income rose at a faster pace: +42.6% compared to the third quarter 2004.

With respect to credit risk, net increases in specific new provisions remained limited, as in the first half of the year, whilst certain provisions for previous loans were written back in particular in the United States. The net balance is +49 million euros (compared to +27 million euros in the third quarter 2004).

Corporate and Investment Banking's pre-tax income, 764 million euros, was up 40.7% compared to the third quarter 2004.

As in the first half of the year, the **Financing businesses** posted revenues that were up sharply: +24.2% compared to the third quarter 2004. All the business segments contributed to this good performance with their technical expertise and innovation capacity.

The Group's competitive positions in these business lines were confirmed when it was recently named the "World's Best Project Finance Oil and Gas Bank" and the "World's Best Trade Finance Bank" by the magazine <u>Global Finance</u> and "Best Project Finance House" by the magazine <u>Euromoney</u>. Rankings published at the end of September (<sup>5</sup>) placed BNP Paribas as second largest syndicated loan arranger in Europe and third biggest leveraged financing arranger in Europe.

The **Advisory and Capital Markets** businesses largely benefited from the favourable market context. Whilst maintaining a limited value at risk (99% 1 day-interval VaR: on average 25 million euros in the third quarter 2005), they posted sharply higher revenues: 1,015 million euros, +35.0% compared to the third quarter 2004.

This growth was due mainly to equity derivatives, whose quarterly net banking income was greater than both the third quarter 2004 and the second quarter 2005, thanks to particularly buoyant customer business.

Rankings published in September reflect this market position. For example, <u>Risk</u> magazine ranked BNP Paribas global number 1 for hedge fund derivatives and <u>The Banker</u> magazine named the Group "Equity Derivatives House of the Year in Asia Pacific".

The Fixed Income businesses also maintained their excellent performances, especially in derivatives. In Asia, BNP Paribas was named "Credit Derivatives House of the Year" in the October 2005 edition of <u>Asia Risk</u> magazine. The new bond issue business remained very upbeat, in particular for all euro-denominated bond issues, for which BNP Paribas ranked third arranger at the end of September (<sup>5</sup>).

For the first nine months of the year, Corporate and Investment Banking's cost/income ratio further improved by 2.2%, to 57.8%, confirming BNP Paribas's strong competitive edge in these business areas. Pre-tax return on allocated equity came to 33% (+3 points).

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<sup>&</sup>lt;sup>5</sup>) Source: *Thomson Financial*.

#### **BNP Paribas Capital**

Since only limited capital gains were realised this quarter, BNP Paribas Capital's net banking income only totalled 42 million euros compared to 138 million in the third quarter 2004.

For the first nine months of 2005, BNP Paribas Capital's pre-tax income came to 515 million euros (compared to 603 million euros for the same period a year ago).

The portfolio's estimated value totalled 4.2 billion euros as at 30 September 2005 (compared to 4.3 billion as at 30 June 2005), including 1.5 billion euros in unrealised capital gains (+0.2 billion euros compared to 30 June 2005).

•

The international capital adequacy ratio was estimated at 11.2% as at 30 September 2005 and the Tier 1 ratio at 7.9%.

A 600 million euros share buyback programme is under way. Given the share buybacks completed, the average number of shares outstanding during the first nine months of 2005 (829.1 millions) is below the number during the same period in 2004 (839.7 millions) and net earnings per share for the first nine months of the year rose from 4.3 euros to 5.4 euros (+26%).

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Commenting on these results, Baudouin Prot, CEO said: "All BNP Paribas's core businesses are experiencing a powerful growth drive. The Group is successfully implementing its business development model combining organic investments and new staff recruitment with targeted acquisitions to continue to generate such growth in the future. The effectiveness of this strategy, combined with excellent operating performances, has resulted in a sharp rise in the net earnings per share."

## **CONSOLIDATED PROFIT AND LOSS ACCOUNT**

	3Q05	3Q05/	3Q05 /	9M05	9M05/
In millions of euros		3Q04 EU-IFRS	2Q05		9M04 EU-IFRS
Net Banking Income	5,458	+16.8%	+5.6%	16,232	+12.9%
Operating Expenses and Dep.	-3,362	+13.0%	+5.2%	-9,700	+10.0%
Gross Operating Income	2,096	+23.5%	+6.1%	6,532	+17.6%
Provisions	-105	-35.2%	-3.7%	-317	-55.2%
Operating Income	1,991	+29.7%	+6.6%	6,215	+28.2%
Associated Companies	84	-29.4%	-18.4%	260	-16.7%
Other Non Operating Items	9	n.s.	n.s.	125	n.s.
Non Operating Items	93	-23.1%	-54.9%	385	+3.2%
Pre-Tax Income	2,084	+25.8%	+0.5%	6,600	+26.4%
Tax Expense	-628	+37.7%	+17.8%	-1,780	+34.1%
Minority Interests	-115	+13.9%	+36.9%	-303	+0,0%
Net Income, Group Share	1,341	+22.0%	-7.9%	4,517	+25.8%
Cost / Income	61.6%	-2.1 pt	-0.2 pt	59.8%	-1.6 pt
Cost/Income excluding BNP Paribas Capital	62.0%	-3.4 pt	0,0 pt	61.3%	-1.6 pt
Annualised ROE after Tax				20.6%	+2.2 pt

Changes calculated on the basis of 3Q04 and 9M04 figures simulated according to EU-IFRS (including IAS32, 39 and IFRS 4). This method has been applied throughout this document with the exception of pages 24 to 28 which show changes calculated on the basis of 3Q04 and 9M04 figures stated according to IFRS 2004 (excluding IAS 32, 39 and IFRS 4).

## 3<sup>RD</sup> QUARTER 2005 CORE BUSINESS RESULTS

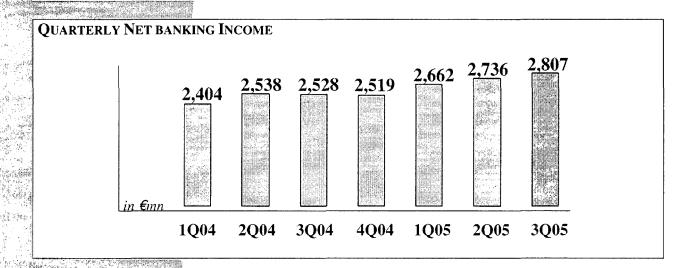
	Retail		8	NP Paribas	Other	
In millions of euros	Banking	AMS	CIB	Capital	activities	Group
Net Banking Income	2,807	870	1,688	42	51	5,458
Change/3Q04 EU-IFRS	+11.0%	+15.5%	+30.4%	-69.6%	n.s.	+16.8%
Change/2Q05	+2.6%	-1.4%	+7.7%	+75.0%	n.s.	+5.6%
Operating Expenses and Dep.	-1,712	-582	-968	-5	-95	-3,362
Change/3Q04 EU-IFRS	+9.0%	+16.4%	+22.7%	-37.5%	n.s.	+13.0%
Change/2Q05	+2.7%	+4.7%	+7.1%	+0.0%	n.s.	+5.2%
Gross Operating Income	1,095	288	720	37	-44	2,096
Change/3Q04 EU-IFRS	+14.3% +2.4%	+13.8%	+42.6%	-71.5%	n.s.	+23.5%
Change/2Q05 Provisions	+2.4% - <b>1</b> 67	-11.7% - 1	+8.4% 49	+94.7% - <b>1</b>	n.s. 15	+6.1% -105
Change/3Q04 EU-IFRS	-34.5%		+81.5%	+0.0%	n.s.	
Change/3Q04 E0-IF N3 Change/2Q05	+5.0%	n.s. -75.0%	+61.5% -2.0%	+0.0%	n.s.	-35.2% -3.7%
Operating Income	928	287	769	36	-29	1,991
Change/3Q04 EU-IFRS	+32.0%	+12.1%	+44.5%	-72.1%	n.s.	+29.7%
Change/2Q05	+2.0%	-10.9%	+7.7%	x2.0	n.s.	+6.6%
Associated Companies	33	0	1	30	20	84
Other Non Operating Items	23	-2	-6	1	-7	9
Pre-Tax Income	984	285	764	67	-16	2.084
Change/3Q04 EU-IFRS	+33.5%	+10.9%	+40.7%	-66.2%	n.s.	+25.8%
Change/2Q05	+3.6%	-24.0%	+3.4%	-5.6%	n.s.	+0.5%
	Retail		В	NP Paribas	Other	
In millions of euros	Banking	AMS	CIB	Capital	activities	Group
Net Banking Income	2,807	870	1,688	42	51	5.458
3Q04 EU-IFRS	2.528	753	1,294	138	-41	4.672
2Q05	2,736	882	1,568	24	-39	5, <b>1</b> 71
Operating Expenses and Dep.	-1,712	-582	-968	-5	-95	-3,362
3Q04 EU-IFRS	-1,570	-500	-789	-8	-108	-2,975
2Q05	-1,667	-556	-904	-5	-63	-3,195
Gross Operating Income	1,095	288	720	37	-44	2,096
3Q04 EU-IFRS	958	253	505	130	-149	1,697
2Q05	1,069	326	664	19	-102	1,976
Provisions	-167	-1	49	-1	15	-105
3Q04 EU-IFRS	-255	3	27	-1	64	-162
2Q05	-159	-4	50	-1	5	-109
Operating Income	928	287	769	36	-29	1,991
3Q04 EU-IFRS	703	256	532	129	-85	1,535
Associated Companies	910 33	322 0	714 1	18 30	-97 20	1,867 84
'		=				
3Q04 EU-IFRS 2Q05	31 37	1 0	-4 -1	69 2	22 65	119 103
Other Non Operating Items	23	-2	-6	1	-7	9
3Q04 EU-IFRS	3	0	15	0	-16	2
2Q05	3	53	26	51	-30	103
Pre-Tax Income	984	285	764	67	-16	2,084
3Q04 EU-IFRS	737	257	543	198	-79	1,656
2Q05	950	375	739	71	-62	2,073
Minority Interests						-115
Tax Expense						-628

# 9M05 CORE BUSINESS RESULTS

	Retail		В	NP Paribas	Other	
In millions of euros	Banking	AMS	CIB	Capital	activities	Group
Net Banking Income	8,205	2,565	4,822	423	217	16,232
Change/9M 04 EU-IFRS	+9.8%	+15.1%	+16.1%	+7.6%	n.s.	+12.9%
Operating Expenses and Dep.	-5,011	-1,674	-2,785	-16	-214	-9,700
Change/9M 04 EU-IFRS	+7.8%	+16.3%	+11.7%	-30.4%	n.s.	+10.0%
Gross Operating Income	3,194	891	2,037	407	3	6,532
Change/9M 04 EU-IFRS	+13.2%	+12.9%	+22.7%	+10.0%	n.s.	+17.6%
Provisions	-503	-8	146	-2	50	-317
Change/9M 04 EU-IFRS	-27.0%	n.s.	n.s.	n.s.	n.s.	-55.2%
Operating Income	2,691	883	2,183	405	53	6,215
Change/9M 04 EU-IFRS	+26.2%	+12.3%	+35.8%	+8.9%	n.s.	+28.2%
Associated Companies	96	0	2	51	111	260
Other Non Operating Items	28	52	34	59	-48	125
Pre-Tax Income	2,815	935	2,219	515	116	6,600
Change/9M 04 EU-IFRS	+25.8%	+18.4%	+34.9%	-14.6%	n.s.	+26.4%
Minority Interests						-303
Tax Expense						-1,780
Net Income, Group Share						4,517
Annualised ROE after Tax						20.6%

#### RETAIL BANKING

	3Q05	3Q05 /	3Q05 /	9M 05	9M 05 /
In millions of euros		3Q04 EU-IFRS	2Q05		9M 04 EU-IFRS
Net Banking Income	2,807	+11.0%	+2.6%	8,205	+9.8%
Operating Expenses and Dep.	-1,712	+9.0%	+2.7%	-5,011	+7.8%
Gross Operating Income	1,095	+14.3%	+2.4%	3,194	+13.2%
Provisions	-167	-34.5%	+5.0%	-503	-27.0%
Operating Income	928	+32.0%	+2.0%	2,691	+26.2%
Associated Companies	33	+6.5%	-10.8%	96	+5.5%
Other Non Operating Items	23	n.s.	n.s.	28	n.s.
Pre-Tax Income	984	+33.5%	+3.6%	2,815	+25.8%
Cost / Income	61.0%	-1.1 pt	+0.1 pt	61.1%	-1.1 pt
Allocated Equity (Ebn)				10.7	+10.8%
Pre-Tax ROE				35%	+4 pt

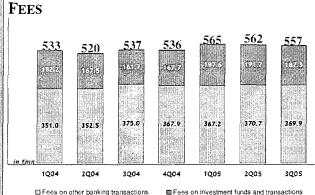


#### FRENCH RETAIL BANKING

	3Q05	3Q05 /	3Q05 /	9M 05	9M05/	
In millions of euros		3Q04 EU-IFRS	2Q05		9M 04 EU-IFRS	
Net Banking Income	1,367	+5.3%	+1.4%	4,065	+5.4%	
Incl. Commissions	<i>557</i>	+3.7%	-0.9%	1,684	+5.9%	
Incl. Interest Margin	810	+6.4%	+3.1%	2,381	+5.1%	
Operating Expenses and Dep.	-932	+4.3%	+3.3%	-2,729	+3.8%	
Gross Operating Income	435	+7.7%	-2.5%	1,336	+9.1%	
Provisions	-40	-38.5%	-4.8%	-126	-36.7%	
Operating Income	395	+16.5%	-2.2%	1,210	+17.9%	
Non Operating Items	0	n.s.	n.s.	0	n.s.	
Pre-Tax Income	395	+16.5%	-2.2%	1,210	+17.9%	
Income Attributable to AMS	-23	+35.3%	+4.5%	-67	+26.4%	
Pre-Tax Income of French Retail Bkg	372	+15.5%	-2.6%	1,143	+17.5%	
Cost / Income	68.2%	-0.7 pt	+1.3 pt	67.1%	-1.1 pt	
Allocated Equity (Ebn)				5.1	+9.0%	
Pre-Tax ROE				30%	+2 pt	

<sup>\*</sup>Including 100% of French private banking for NBI to Pre-Tax Income lines.

- NBI: growth of 5.3% / 3Q04
  - Good growth in net interest revenue: +6.4% (negligible impact of the Home Ownership Savings Plans and Accounts provision)
  - Fees on investment funds and transactions: +15.8% / 3Q04
  - Other fees down 1.4% compared to 3Q04 when they were particularly high
- Costs in 3Q05: upward revision of the employee profit-sharing contributions due to the good results
- Confirmation of the decline in the cost of risk on risk weighted assets: 20 bp in 3Q05



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ncludina	100% of	French	private	bankir	na	

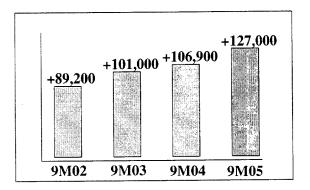
#### LOANS, DEPOSITS AND FUNDS UNDER MANAGEMENT

In billions of euros	Outstandings 3005	%Change 1 year 3Q85/3Q04	%Change 1 quarter 3Q05/2Q05	Average Outstandings 9M05	% Change 1 year 9M05/9M04
LENDINGS (1)			***************************************		
Total Loans	88.4	+13.2%	+2.5%	86.2	+14.6%
Individual Customers	45.6	+18.4%	+4.3%	43.7	+19.3%
incl. Mortgages	38.5	+20.5%	+4.8%	36.8	+21.7%
Incl. Consumer Lending	7.1	+8.0%	+1.9%	6.9	+7.9%
Corporates	40.0	+9.7%	+1.0%	39.4	+11.6%
DEPOSITS and SAVINGS (1)	78.1	+5.4%	+1.5%	77.0	+5.0%
Cheque and Current Accounts	32.4	+6.0%	+2.7%	31.7	+5.3%
Savings Accounts	38.0	+5.7%	+0.4%	37.9	+6.3%
Market Rate Deposits	7.7	+1.0%	+2.0%	7.5	-1.5%

		% Change	
		30.09.05/	30.09.05/
In billions of euros	39-Sep-05	30.09.04	30.06.05
Funds under management			
Life Insurance	44.8	+14.7%	+3.2%
Mutual Funds (2)	64.5	+11.7%	+4.4%
(O) There are selected and the selected		- C.C	**************************************

#### **INDIVIDUAL CUSTOMERS:**

Continued to grow the number of individual cheque and deposit accounts

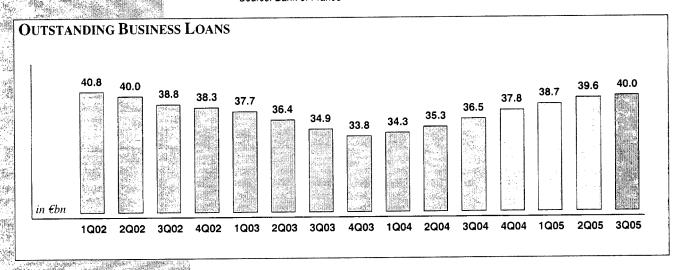


- Outstanding loans grew at a rate higher than the market average
  - Mortgages: +21.7% / 9M04 (market: +13.2%\*)
  - Consumer lending: +7.9% / 9M04 (market: +4.9%\*)
- Good performance in savings inflows
  - Life insurance: €5.3bn, +20% / 9M04 (market: 14%\*\*)
  - Medium- and long-term mutual funds: €4.0bn, +47% / 9M04 (market: not available)
  - \* Source: Bank of France \*\*Source: FFSA

#### **CORPORATE SEGMENT:**

- Continued rise in outstanding business loans: +11.6% / 9M04
  - Growth outpaced the market average (+4.8%\*)
  - Sharp rise in outstanding business investment loans: +17.1% / 9M04
  - · Maintained profitability and risk criteria

\*Source: Bank of France



- Stepped up cross-selling across the other business lines
  - Interest rate and foreign exchange derivatives: +60% / 9M04
  - Merger & acquisition deals: +60% / 9M04
  - Equipment leasing: +30% / 9M04

#### INTERNATIONAL RETAIL BANKING AND FINANCIAL SERVICES

■ A fast growing core business: NBI +17.1% / 3Q04

	3Q05	3Q05 /	3Q05 /	9M 05	9M 05 /
In millions of euros		3Q04 EU-IFRS	2Q05		9M 04 EU-IFRS
Net Banking Income	1,485	+17.1%	+3.6%	4,276	+14.6%
Operating Expenses and Dep.	-803	+15.2%	+1.8%	-2,352	+13.0%
Gross Operating Income	682	+19.4%	+5.7%	1,924	+16.6%
Provisions Provisions	-126	-33.7%	+7.7%	-376	-23.3%
Operating Income	556	+45.9%	+5.3%	1,548	+33.4%
Associated Companies	33	+6.5%	-10.8%	96	+5.5%
Other Non Operating Items	23	n.s.	n.s.	28	n.s.
Pre-Tax Income	612	+47.5%	+7.7%	1,672	+32.2%
Cost / Income	54.1%	-0.9 pt	-0.9 pt	55.0%	-0.8 pt
Allocated Equity (Ebn)				5.6	+12.4%
Pre-Tax ROE				39%	+5 pt

3Q05/3Q04 at constant scope and exchange rates: NBI: + 7.8%, Operating expenses: + 4.9%; GOI: + 11.5%

#### BANCWEST

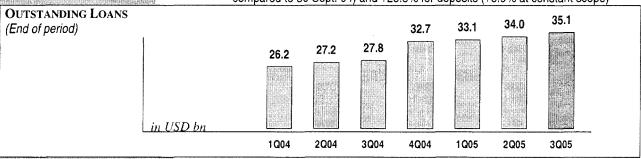
BancWest and its subsidiaries' contribution to the IRFS core business

	3Q05	3Q05 /	3Q05 /	9M 05	9M 05 /
In millions of euros		3Q04 EU-IFRS	2Q05		9M04 EU-IFRS
Net Banking Income	480	+24.4%	+5.7%	1,352	+18.8%
Operating Expenses and Dep.	-224	+22.4%	+5.7%	-644	+20.6%
Gross Operating Income	256	+26.1%	+5.8%	708	+17.2%
Provisions	-9	+12.5%	n.s.	-24	-27.3%
Operating Income	247	+26.7%	+3.8%	684	+19.8%
Associated Companies	0	n.s.	n.s.	0	n.s.
Other Non Operating Items	0	n.s.	n.s.	0	n.s.
Pre-Tax Income	247	+26.7%	+3.3%	684	+19.8%
Cost / Income	46.7%	-0.7 pt	+0.0 pt	47.6%	+0.7 pt
Allocated Equity (Ebn)				1.9	+22.4%
Pre-Tax ROE				49%	-1 pt

3Q05/3Q04 at constant scope and exchange rates: NBI: + 2.5%, Operating expenses: + 2.2%; GOI: +6.8%; Pre-tax income: + 7.7%

Pre-tax income: €247mn, +26.7% / 3Q04 (+7.7% at constant scope and exchange rates)

• Powerful sales momentum: +26.2% for lending (+9.0% at constant scope compared to 30 Sept. 04) and +25.3% for deposits (+5.9% at constant scope)



- Interest margin rate: 3.61% in 3Q05 ( 3.66% in 2Q05 and 3.83% in 3Q04)
- Fees: +30.5% / 3Q04, +6.3% at constant scope
- Confirmation of improved asset quality: NPLs/Loans ratio 0.41% as at 30 Sept. 05 compared to 0.44% as at 30 Sept. 04

#### Commercial Federal Corporation

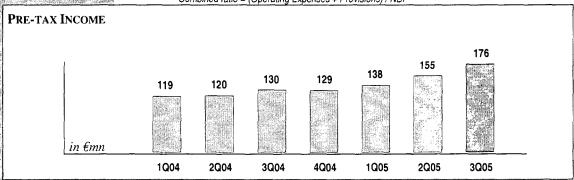
CETELEM
Cetelem and its subsidiaries' contribution to the IRFS core business

	3Q05	3Q05 /	3Q05 /	9M 05	9M 05 /
In millions of euros		3Q04 EU-IFRS	2Q05		9M04 EU-IFRS
Net Banking Income	475	+9.2%	+5.1%	1,378	+7.5%
Operating Expenses and Dep.	-240	.+9.6%	+0.8%	-709	+7.9%
Gross Operating Income	235	+8.8%	+9.8%	669	+7.0%
Provisions	-113	-4.2%	+17.7%	-315	-10.0%
Operating Income	122	+24.5%	+3.4%	354	+28.7%
Associated Companies	32	+0.0%	-11.1%	92	+4.5%
Other Non Operating Items	22	n.s.	n.s.	23	n.s.
Pre-Tax Income	176	+35.4%	+13.5%	469	+27.1%
Cost / Income	50.5%	+0.2 pt	-2.2 pt	51.5%	+0.3 pt
Allocated Equity (Ebn)				1.6	+4.2%
Pre-Tax ROE				39%	+7 pt

3Q05/3Q04 at constant scope and exchange rates: NBI: + 8.5%, Operating expenses: + 8.3%; GOI: +8.8%; Pre-tax income: + 16.9%

- Pre-tax income: €176mn, +35.4% / 3Q04 (+16.9% at constant scope and exchange rates)
  - Good business momentum: new loans up 20% / 3Q04
  - Combined ratio\*: 74.3% compared to 77.5% in 3Q04

\* Combined ratio = (Operating Expenses + Provisions) / NBI

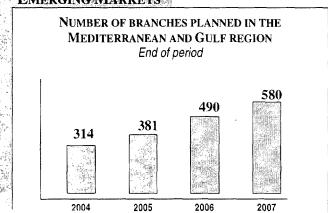


- Cofinoga: joint control finalised
  - Proportional consolidation as of 01.10.05

#### OTHER FINANCIAL SERVICES: ARVAL, BNP PARIBAS LEASE GROUP, UCB

- Pre-tax income: €125mn (+31.6 % / 3Q04)
- Continued fast-paced growth in outstandings: +19.4% / 30.09.04

#### **EMERGING MARKETS**



- Pre-tax income: €88mn compared to €36mn in 3Q04
  - Sharp rise in business
  - Cost of risk: net write back of provisions in 3Q05
- Highly accelerated sales & marketing development
  - Substantial increase in the pace of branch openings in the Mediterranean and Gulf region
- Strategic partnership in China with Nanjing City Commercial Bank
  - Bought\* a 19.2% stake valued at USD87mn
     \*subject to regulatory approval.

#### FINANCIAL SERVICES - MANAGED OUTSTANDINGS

	Sep-05	Jun-05	% Change 1 quarter /June 05	Sep-04	% Change 1 year / Sep-04
In billions of euros	3ep-03	0411-03	70 dile 03	<u> </u>	7 Сер-04
CETELEM	34.5	33.5	+3.2%	31.5	+9.5%
1	1 1	1 1		19.2	+1.0%
France	19.4	19.3	+0.5%	1	1
Outside France	15.1	14.2	+6.8%	12.3	+22.8%
BNP Paribas Lease Group MT (1)	15.0	14.9	+0.4%	16.1	-7.1%
France	10.8	10.9	-1.4%	12.4	-13.0%
Europe (excluding France)	4.2	4.0	+5.3%	3.8	+12.2%
UCB Individuals (1,2)	26.4	25.1	+5.3%	18.0	+46.7%
France Individuals	14.9	14.5	+2.9%	9.8	+51.8%
Europe (excluding France)	11.5	10.6	+8.6%	8.2	+40.6%
Long Term Leasing with Services	6.0	5.9	+2.0%	5.5	+7.7%
France	2.0	2.0	+0.9%	1.8	+13.2%
Europe (excluding France)	4.0	3.9	+2.5%	3.8	+5.1%
ARVAL (in thousands)					
Financed vehicles	460	451	+2.0%	424	+8.6%
Total managed vehicles	591	602	-1.8%	602	-1.8%

<sup>(1)</sup> Transfer of BPLG residential real estate oustandings of BNP Paribas Invest Immo to UCB from 31.12.04. (€1.5 bn)

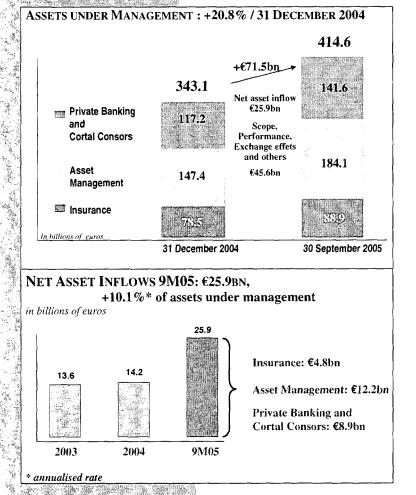
<sup>(2)</sup> Including Abbey National France outstandings from 31.03.05 (€ 2.6 bn).

#### **ASSET MANAGEMENT AND SERVICES**

	3Q05	3Q05 /	3Q05 /	9M 05	9M 05 /	
In millions of euros	3	Q04 EU-IFRS	2Q05	91	9M 04 EU-IFRS	
Net Banking Income	870 *	+15.5%	-1.4%	2,565 *	+15.1%	
Operating Expenses and Dep.	-582	+16.4%	+4.7%	-1,674	+16.3%	
Gross Operating Income	288	+13.8%	-11.7%	891	+12.9%	
Provisions	-1	n.s.	-75.0%	-8	n.s.	
Operating Income	287	+12.1%	-10.9%	883	+12.3%	
Associated Companies	0	n.s.	n.s.	0	n.s.	
Other Non Operating Items	-2	n.s.	n.s.	52	n.s.	
Pre-Tax Income	285	+10.9%	-24.0%	935	+18.4%	
Cost / Income	66.9%	+0.5 pt	+3.9 pt	65.3%	+0.7 pt	
Allocated Equity (Ebn)				3.7	+14.7%	
Pre-Tax ROE				33%	+1 pt	

3Q05/3Q04 at constant scope and exchange rates: NBI: + 13.9%, Operating expenses: + 12.2%; GOI: + 17.3%

Sharp rise in the business and continued investment in business development



- Sharp rise in the pace of net asset inflows compared to previous years:
  - 3Q05: €9.0bn (€4.1bn in 3Q04)
  - 9M05: €25.9bn, +10.1%\* of assets under management

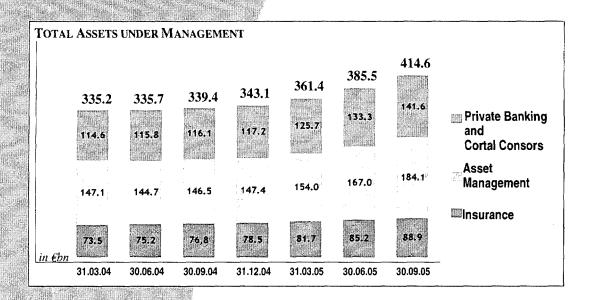
Excluding cross-selling between the business lines within AMS:

Asset under management: €350.6bn as at 30 Sep. 2005 compared to €292.1bn as at 31 Dec. 2004 (+20.0%)

Net asset inflows in 3Q05: €8.1bn compared to €3.5bn in 3Q04

Net asset inflows in 9M05: €22.4bn, +10.2% in annualised rate (€10.4bn in 9M04)

<sup>\*</sup> including a one-time addition to technical reserves for Cardif Pinnacle's business in the United Kingdom

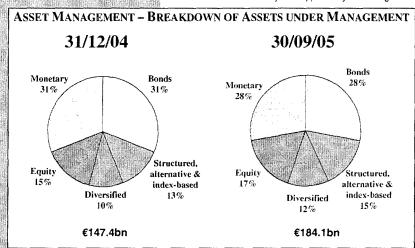


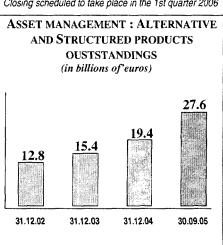
#### WEALTH AND ASSET MANAGEMENT

WAM = Private Banking + Asset Management + Cortal Consors + Real Estate Services

	3Q05	3Q05 /	3Q05 /	9M 05	9M 05 /
In millions of euros		3Q04 EU-IFRS	2Q05		9M 04 EU-IFRS
Net Banking Income	453	+16.8%	+2.5%	1,304	+14.3%
Operating Expenses and Dep.	-314	+12.1%	+4.3%	-907	+14.4%
Gross Operating Income	139	+28.7%	-1.4%	397	+14.1%
Prov isions	0	n.s.	n.s.	0	n.s.
Operating Income	139	+26.4%	-1.4%	397	+14.1%
Associated Companies	0	n.s.	n.s.	0	n.s.
Other Non Operating Items	-1	n.s.	n.s.	1	-66.7%
Pre-Tax Income	138	+24.3%	-2.8%	398	+13.1%
Cost / Income	69.3%	-2.9 pt	+1.2 pt	69.6%	+0.1 pt
Allocated Equity (Ebn)				1.0	+6.3%

- Pre-tax income: €138mn, +24.3% / 3Q04
- Continued sharp rise in alternative and structured products, which totalled 15% of Asset Management outstandings as at 30 Sept. 05
- Strategic Partnership in India with Sundaram Finance\*
  - Took a 49.9% equity investment in Sundaram Asset Management Company Ltd
     \*Transaction subject to approval by India's regulators. Closing scheduled to take place in the 1st quarter 2006





#### INSURANCE

	3Q05	3Q05 /	3Q05 /	9M 05	9M 05 /
In millions of euros	30	204 EU-IFRS	2Q05	91	M 04 EU-IFRS
Net Banking Income	237 *	+8.7%	-5.2%	724 *	+15.7%
Operating Expenses and Dep.	-121	+23.5%	+6.1%	-346	+21.4%
Gross Operating Income	116	-3.3%	-14.7%	378	+10.9%
Provisions	-1	n.s.	-75.0%	-8	n.s.
Operating Income	115	-5.0%	-12.9%	370	+9.5%
Associated Companies	0	n.s.	n.s.	0	n.s.
Other Non Operating Items	-1	n.s.	n.s.	51	n.s.
Pre-Tax Income	114	-5.8%	-38.0%	421	+24.6%
Cost / Income	51.1%	+6.1 pt	+5.5 pt	47.8%	+2.3 pt
Allocated Equity (Ebn)				2.3	+12.9%

<sup>\*</sup> including a one-time addition to technical reserves for Cardif Pinnacle's business in the United Kingdom

- Pre-tax income: €114mn, -5.8% / 3Q04
  - Increased Cardif Pinnacle's technical reserves in the UK, and aligned practices with the Group's standards: one-time negative impact of €30mn on NBI
- Sustained Business
  - France: €6.5bn in gross personal savings asset inflows in 9M05, including 30% in unit-linked products (compared to 22% for the market)
  - Outside France: €2.4bn in asset inflows in 9M05 (+15% / 9M04)

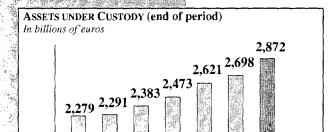
#### SECURITIES SERVICES

	3Q05	3Q05 /	3Q05 /	9M 05	9M 05 /
In millions of euros		3Q04 EU-IFRS	2Q05		9M 04 EU-IFRS
Net Banking Income	180	+22.4%	-5.3%	537	+16.2%
Operating Expenses and Dep.	-147	+20.5%	+4.3%	-421	+16.3%
Gross Operating Income	33	+32.0%	-32.7%	116	+16.0%
Provisions	0	n.s.	n.s.	0	n.s.
Operating Income	33	+32.0%	-32.7%	116	+16.0%
Associated Companies	0	n.s.	n.s.	0	n.s.
Other Non Operating Items	0	n.s.	n.s.	0	n.s.
Pre-Tax income	33	+32.0%	-32.7%	116	+16.0%
Cost / Income	81.7%	-1.3 pt	+7.5 pt	78.4%	+0.0 pt
Allocated Equity (Ebn)				0.4	+57.0%

Pre-tax income: €33mn, +32.0%/ 3Q04

Accelerated growth

- Assets under custody: +21% / 30.09.04
- Number of transactions: +31% / 3Q04
- Assets under administration: €484bn as at 30.09.05 compared to €262bn as at 30.09.04



- "Global Securities House of the Year" (Zone Europe *The Banker Sept. 05*)
- No. 4 worldwide in terms of the volume of cross-border assets under custody (Institutional Investors Sept.05)

#### CORPORATE AND INVESTMENT BANKING

	3Q05	3Q05 /	3Q05 /	9M 05	9M 05 /	
In millions of euros		3Q04 EU-IFRS	2Q05		9M 04 EU-IFRS	
Net Banking Income	1,688	+30.4%	+7.7%	4,822	+16.1%	
Operating Expenses and Dep.	-968	+22.7%	+7.1%	-2,785	+11.7%	
Gross Operating Income	720	+42.6%	+8.4%	2,037	+22.7%	
Provisions	49	+81.5%	-2.0%	146	n.s.	
Operating Income	769	+44.5%	+7.7%	2,183	+35.8%	
Associated Companies	1	n.s.	n.s.	2	n.s.	
Other Non Operating Items	-6	n.s.	n.s.	34	-19.0%	
Pre-Tax Income	764	+40.7%	+3.4%	2,219	+34.9%	
Cost / Income	57.3%	-3.7 pt	-0.4 pt	57.8%	-2.2 pt	
Allocated Equity (Ebn)				9.0	+24.9%	
Pre-Tax ROE				33%	+3 pt	

- Sharp growth in NBI (+30.4%) and in GOI (+42.6%) / 3Q04
  - Cost/income ratio continues to be a benchmark for the industry

#### FINANCING BUSINESSES

	3Q05	3Q05 /	3Q05 /	9M 05	9M05/
In millions of euros		3Q04 EU-IFRS	2Q05		9M 04 EU-IFRS
Net Banking Income	673	+24.2%	-7.0%	2,022	+20.4%
Operating Expenses and Dep.	-286	+15.8%	+2.1%	-826	+12.8%
Gross Operating Income	387	+31.2%	-12.8%	1,196	+26.2%
Provisions	49	+75.0%	-2.0%	146	n.s.
Operating Income	436	+35.0%	-11.7%	1,342	+48.9%
Other Non Operating Items	5	-16.7%	-44.4%	19	+11.8%
Pre-Tax Income	441	+34.0%	-12.3%	1,361	+48.3%
Cost / Income	42.5%	-3.1 pt	+3.8 pt	40.9%	-2.7 pt
Allocated Equity (Ebn)				6.0	+34.9%

- New sharp rise in revenues and in the GOI
  - NBI: €673mn, +24.2% / 3Q04
  - GOI: €387mn, +31.2% / 3Q04
- Cost of risk: €49mn net provisions write-backs
  - New provisions required still very limited
  - Write-backs on previous doubtful files, mainly in the United States
- Confirmation of global leading positions
  - "World's Best Project Finance Oil & Gas Bank" (Global Finance, September 2005)
  - "World's Best Trade Finance Bank" (Global Finance, August 2005)
  - "Best Project Finance House" (Euromoney, July 2005)
  - Ranked 2nd for syndicated loans in Europe (Position as arranger, TF 9M05)
  - Ranked 3rd for leveraged financing in Europe (Position as proxy arranger, TF 9M05)

#### **ADVISORY AND CAPITAL MARKETS**

	3Q05	3Q05 /	3Q05 /	9M05	9M05/
In millions of euros		3Q04 EU-IFRS	2Q05		9M04 EU-IFRS
Net Banking Income	1,015	+35.0%	+20.3%	2,800	+13.2%
Operating Expenses and Dep.	-682	+25.8%	+9.3%	-1,959	+11.2%
Gross Operating Income	333	+58.6%	+51.4%	841	+18.1%
Provisions	0	n.s.	n.s.	0	n.s.
Operating Income	333	+59.3%	+51.4%	841	+19.1%
Associated Companies	1	n.s.	n.s.	2	n.s.
Other Non Operating Items	-11	n.s.	n.s.	15	-40.0%
Pre-Tax Income	323	+50.9%	+36.9%	858	+18.0%
Cost / Income	67.2%	-4.9 pt	-6.7 pt	70.0%	-1.2 pt
Allocated Equity (Ebn)				3.0	+8.6%

- Sharp rise in revenue and income
  - NBI: €1,015mn, +35.0% / 3Q04
  - GOI: €333mn, +58.6% / 3Q04
- Maintained VaR at a low level: €25mn on average in 3Q05

#### **Equity Derivatives**

- \* Quarterly NBI up sharply compared to both 3Q04 and 2Q05
- \* Customer business particularly buoyant for a 3rd quarter
- \* Ranked no. 1 for Hedge Fund Derivatives (Risk Inter-Dealer Rankings, Sept. 05)
- \* "Hybrid House of the Year" (Structured Products, Oct. 05)

02

02

03

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05

#### Fixed Income

- \* Excellent results in the derivatives business
- \* Ranked no. 3 for all eurodenominated issues (Arranger -TF 9M05)

# **Asia:** a favourable leading position in a fast-growing region

\*"Equity Derivatives House of the Year -Asia Pacific" (Banker Awards, Sept. 05) "Credit Derivatives House of the Year" (Asia Risk, Oct. 2005)

#### VAR (1 DAY - 99%) BY TYPE OF RISK **Total** 56 32 23 38 22 22 25 28 19 36 25 Commodities Change and others ==== Equities interest Rate Credit \_\_\_\_ Netting 25 Average quarterly VaR in millions of euros 30. 31. 30. 30. 31. 31. 30. 30. 03. 06. 06. 09. 06. 09. 09. 12. 03. 12. 03. 06. 09. 12. 03.

#### **BNP PARIBAS CAPITAL**

	3Q05	3Q04	2Q05	9M 05	9M 04
In millions of euros		IFRS-EU			IFRS-EU
Net Banking Income	42	138	24	423	393
Operating Expenses and Dep.	-5	-8	-5	-16	-23
Gross Operating Income	37	130	19	407	370
Provisions	-1	-1	-1	-2	2
Operating Income	36	129	18	405	372
Associated Companies	30	69	2	51	150
Other Non Operating Items	1	0	51	59	81
Pre-Tax income	67	198	71	515	603
Allocated Equity (Ebn)		······································		1.2	1.1

- Estimated value of the portfolio as at 30 September 05:
  - €4.2bn (€4.3bn as at 30 June 05)
- Unrealised capital gains as at 30 September 05:
  - €1.5bn (€1.3bn as at 30 June 05)

#### **BNP PARIBAS GROUP**

#### A SOLID FINANCIAL STRUCTURE

in billions of euros	30-Sep-05	1st Jan. 05	
Group share of net equity not re-evaluated (a)	30.2	28.8	
Valuation Reserve	4.9	3.6	
Total Capital ratio (b)	11.2%	10.1%	
Tier One ratio (b)	7.9%	7.5%	

- (a) Excluding preferred shares and other equivalent securities
- (b) As at 30 September 2005, based on estimated Risk Weighted Assets of E359 bn.

#### CAPITAL MANAGEMENT

- Growth in risk weighted assets: +15.2% / 30.09.04
  - Sustained organic growth (+12.9%)
  - Growth through acquisitions: 15 deals totalling roughly €2bn bringing in €7.1bn in weighted assets since 30.09.04 (+2.3%)
- **■** €600mn Share Buy-Back Programme under way
  - €151mn completed by 15 November 2005
- Cancellation of roughly 39 millions in treasury shares expected in December

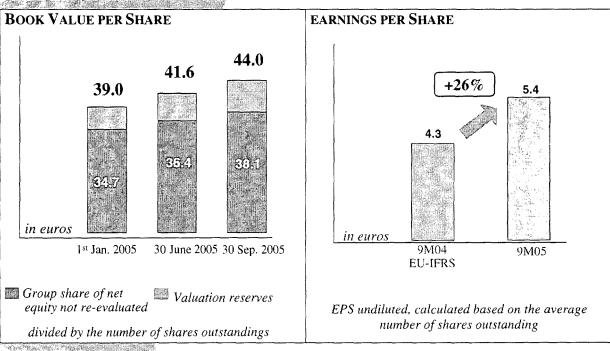
#### **RATINGS**

S&P	AA	Stable Outlook	Rating upgraded from AA- to AA on 06/07/2004
Moody's	Aa2	Stable Outlook	Rating upgraded from Aa3 to Aa2 on 19/02/2002
Fitch	AA	Stable Outlook	Rating upgraded from AA- to AA on 28/11/2001

#### **NUMBER OF SHARES**

9	in millions 9MG	)4	9M05
	Number of Shares (end of period) 884	.7	877.6
1000000	Number of Shares excluding Treasury Shares (end of period) 829	0.0	831.3

#### BOOK VALUE AND EARNINGS PER SHARE



# COMPARISONS 3Q05 EU-IFRS / 3Q04 IFRS 2004 AND 9M05 EU-IFRS / 9M04 IFRS 2004

#### GROUP

	3Q05	3Q04	3Q05 /	9M05	9M 04	9M 05 /
In millions of euros		IFRS 2004	3Q04 IFRS 2004		IFRS 2004	9M04 IFRS 2004
Net Banking Income	5,458	4,739	+15.2%	16,232	14,514	+11.8%
Operating Expenses and Dep.	-3,362	-2,979	+12.9%	-9,700	-8,830	+9.9%
Gross Operating Income	2,096	1,760	+19.1%	6,532	5,684	+14.9%
Provisions	-105	-118	-11.0%	-317	-581	-45.4%
Operating Income	1,991	1,642	+21.3%	6,215	5,103	+21.8%
Associated Companies	84	119	-29.4%	260	313	-16.9%
Other Non Operating Items	9	1	n.s.	125	59	n.s.
Non Operating Items	93	120	-22.5%	385	372	+3.5%
Pre-Tax Income	2,084	1,762	+18.3%	6,600	5,475	+20.5%
Tax Expense	-628	-485	+29.5%	-1,780	-1,392	+27.9%
Minority Interests	-115	-102	+12.7%	-303	-304	-0.3%
Net Income, Group Share	1,341	1,1 <i>75</i>	+14.1%	4,517	3,779	+19.5%
Cost / Income	61.6%	62.9%	-1.3 pt	59.8%	60.8%	-1.0 pt
Annualised ROE after Tax				20.6%	18.0%	+2.6 pt

#### **RETAIL BANKING**

	3Q05	3Q04	3Q05 /	9M 05	9M 04	9M 05 /
In millions of euros		IFRS 2004	3Q04 IFRS 2004		IFRS 2004	9M 04 IFRS 2004
Net Banking Income	2,807	2,519	+11.4%	8,205	7,426	+10.5%
Operating Expenses and Dep.	-1,712	-1,581	+8.3%	-5,011	-4,677	+7.1%
Gross Operating Income	1,095	938	+16.7%	3,194	2,749	+16.2%
Provisions	-167	-161	+3.7%	-503	-531	-5.3%
Operating Income	928	777	+19.4%	2,691	2,218	+21.3%
Associated Companies	33	31	+6.5%	96	91	+5.5%
Other Non Operating Items	23	3	n.s.	28	13	n.s.
Pre-Tax Income	984	811	+21.3%	2,815	2,322	+21.2%
Cost / Income	61.0%	62.8%	-1.8 pt	61.1%	63.0%	-1.9 pt
Allocated Equity (Ebn)				10.7	9.7	+10.8%
Pre-Tax ROE				35%	32%	+3 pt

#### FRENCH RETAIL BANKING (2/3 of French Private Banking)

	3Q05	3Q04	3Q05 /	9M 05	9M 04	9M05/
In millions of euros		IFRS 2004	3Q04 IFRS 2004			9M 04 IFRS 2004
Net Banking Income	1,322	1,254	+5.4%	3,929	3,699	+6.2%
Operating Expenses and Dep.	-909	-877	+3.6%	-2,659	-2,578	+3.1%
Gross Operating Income	413	<i>377</i>	+9.5%	1,270	1,121	+13.3%
Provisions	-41	-50	-18.0%	-127	-162	-21.6%
Operating Income	372	327	+13.8%	1,143	959	+19.2%
Associated Companies	0	0	n.s.	0	0	n.s.
Other Non Operating Items	0	0	n.s.	0	0	n.s.
Pre-Tax Income	372	327	+13.8%	1,143	959	+19.2%
Cost / Income	68.8%	69.9%	-1.1 pt	67.7%	69.7%	-2.0 pt
Allocated Equity (Ebn)				5. <b>1</b>	4.7	+9.0%
Pre-Tax ROE				30%	27%	+3 pt

INTERNATIONAL RETAI	<u>L BANKI</u>	NG AND FI	<u>NANCIAL SERVI</u>	<u>es</u>		
	3Q05	3Q04	3Q05 /	9M 05	9M 04	9M05/
In millions of euros		IFRS 2004	3Q04 IFRS 2004			9M04 IFRS 2004
Net Banking Income	1,485	1,265	+17.4%	4,276	3,727	+14.7%
Operating Expenses and Dep.	-803	-704	+14.1%	-2,352	-2,099	+12.1%
Gross Operating Income	682	561	+21.6%	1,924	1,628	+18.2%
Provisions	-126	-111	+13.5%	-376	-369	+1.9%
Operating Income	556	450	+23.6%	1,548	1,259	+23.0%
Associated Companies	33	31	+6.5%	96	91	+5.5%
Other Non Operating Items	23	3	n.s.	28	13	n.s.
Pre-Tax Income	612	484	+26.4%	1,672	1,363	+22.7%
Cost / Income	54.1%	55.7%	-1.6 pt	55.0%	56.3%	-1.3 pt
Allocated Equity (Ebn)				5.6	5.0	+12.4%
Pre-Tax ROE				39%	36%	+3 pt
BancWest						
	3Q05	3Q04	3Q05 /	9M 05	9M 04	9M05/
In millions of euros		IFRS 2004	3Q04 IFRS 2004			9M 04 IFRS 2004
Net Banking Income	480	390	+23.1%	1,352	1,147	+17.9%
Operating Expenses and Dep.	-224	-186	+20.4%	-644	-541	+19.0%
Gross Operating Income	256	204	+25.5%	708	606	+16.8%
Provisions	-9	-9	+0.0%	-24	-34	-29.4%
Operating Income	247	195	+26.7%	684	572	+19.6%
Associated Companies	0	0	n.s.	0	0	n.s.
Other Non Operating Items	0	o	n.s.	0	0	n.s.
Pre-Tax Income	247	195	+26.7%	684	572	+19.6%
Cost / Income	46.7%	47.7%	-1.0 pt	47.6%	47.2%	+0.4 pt
Allocated Equity (Ebn)				1.9	1.5	+22.4%
Pre-Tax ROE				49%	50%	-1 pt
Cetelem						
	3Q05	3Q04	3Q05 /	9M 05	9M 04	9M05/
In millions of euros		IFRS 2004	3Q04 IFRS 2004			9M 04 IFRS 2004
Net Banking Income	475	429	+10.7%	1,378	1,262	+9.2%
Operating Expenses and Dep.	-240	-220	+9.1%	-709	-657	+7.9%
Gross Operating Income	235	209	+12.4%	669	605	+10.6%
Provisions	-113	-102	+10.8%	-315	-306	+2.9%
Operating Income	122	107	+14.0%	354	299	+18.4%
Associated Companies	32	33	-3.0%	92	89	+3.4%
Other Non Operating Items	22	0	n.s.	23	6	n.s.
Pre-Tax Income	176	140	+25.7%	469	394	+19.0%
Cost / Income	50.5%	51.3%	-0.8 pt	51.5%	52.1%	-0.6 pt
Allocated Equity (Ebn)				1.6	1.5	+4.2%
Pre-Tax ROE				39%	34%	+5 pt

#### ASSET MANAGEMENT AND SERVICES

	3Q05	3Q04	3Q05 /	9M 05	9M 04	9M 05 /
In millions of euros		IFRS 2004	3Q04 IFRS 2004			9M 04 IFRS 2004
Net Banking Income	870	<i>751</i>	+15.8%	2,565	2,211	+16.0%
Operating Expenses and Dep.	-582	-496	+17.3%	-1,674	-1,428	+17.2%
Gross Operating Income	288	255	+12.9%	891	783	+13.8%
Provisions	-1	3	n.s.	-8	-4	n.s.
Operating Income	287	258	+11.2%	883	779	+13.4%
Associated Companies	0	1	n.s.	0	1	n.s.
Other Non Operating Items	-2	0	n.s.	52	3	n.s.
Pre-Tax Income	285	259	+10.0%	935	783	+19.4%
Cost / Income	66.9%	66.0%	+0.9 pt	65.3%	64.6%	+0.7 pt
Allocated Equity (Ebn)				3.7	3.3	+14.7%
Pre-Tax ROE				33%	32%	+1 pt

#### WEALTH AND ASSET MANAGEMENT

	3Q05	3Q04	3Q05 /	9M 05	9M 04	9M05/
In millions of euros		IFRS 2004	3Q04 IFRS 2004			9M 04 IFRS 2004
Net Banking Income	453	384	+18.0%	1,304	1,126	+15.8%
Operating Expenses and Dep.	-314	-277	+13.4%	-907	-782	+16.0%
Gross Operating Income	139	107	+29.9%	397	344	+15.4%
Provisions	0	2	n.s.	0	0	n.s.
Operating Income	139	109	+27.5%	397	344	+15.4%
Associated Companies	0	1	n.s.	0	1	n.s.
Other Non Operating Items	-1	0	n.s.	1	3	-66.7%
Pre-Tax Income	138	110	+25.5%	398	348	+14.4%
Cost / Income	69.3%	72.1%	-2.8 pt	69.6%	69.4%	+0.2 pt
Allocated Equity (Ebn)				1.0	1.0	+6.3%

#### INSURANCE

	3Q05	3Q04	3Q05 /	9M 05	9M 04	9M 05 /
In millions of euros		IFRS 2004	3Q04 IFRS 2004			9M04 IFRS 2004
Net Banking Income	237	220	+7.7%	724	623	+16.2%
Operating Expenses and Dep.	-121	-98	+23.5%	-346	-285	+21.4%
Gross Operating Income	116	122	-4.9%	378	338	+11.8%
Provisions	-1	1	n.s.	-8	-4	n.s.
Operating Income	115	123	-6.5%	370	334	+10.8%
Associated Companies	0	0	n.s.	0	0	n.s.
Other Non Operating Items	-1	0	n.s.	51	0	n.s.
Pre-Tax Income	114	123	-7.3%	421	334	+26.0%
Cost / Income	51.1%	44.5%	+6.6 pt	47.8%	45.7%	+2.1 pt
Allocated Equity (Ebn)				2.3	2.0	+12.9%

#### SECURITIES SERVICES

	3Q05	3Q04	3Q05 /	9M 05	9M 04	9M 05 /
In millions of euros		IFRS 2004	3Q04 IFRS 2004			9M 04 IFRS 2004
Net Banking Income	180	147	+22.4%	537	462	+16.2%
Operating Expenses and Dep.	-147	-121	+21.5%	-421	-361	+16.6%
Gross Operating Income	33	26	+26.9%	116	101	+14.9%
Provisions	0	0	n.s.	0	0	n.s.
Operating Income	33	26	+26.9%	116	101	+14.9%
Associated Companies	0	0	n.s.	0	0	n.s.
Other Non Operating Items	0	0	n.s.	0	0	n.s.
Pre-Tax Income	33	26	+26.9%	116	101	+14.9%
Cost / Income	81.7%	82.3%	-0.6 pt	78.4%	78 1%	.02-4

## CORPORATE AND INVESTMENT BANKING

	3Q05	3 <b>Q</b> 04	3Q05 /	9M 05	9M 04	9M 05 /
In millions of euros		IFRS 2004	3Q04 IFRS 2004		•	9M 04 IFRS 2004
Net Banking Income	1,688	1,327	+27.2%	4,822	4,281	+12.6%
Operating Expenses and Dep.	-968	-789	+22.7%	-2,785	-2,494	+11.7%
Gross Operating Income	720	538	+33.8%	2,037	1,787	+14.0%
Provisions	49	27	+81.5%	146	-36	n.s.
Operating Income	769	565	+36.1%	2,183	1,751	+24.7%
Associated Companies	1	-4	n.s.	2	-4	n.s.
Other Items	-6	14	n.s.	34	42	-19.0%
Pre-Tax Income	764	575	+32.9%	2,219	1,789	+24.0%
Cost / Income	57.3%	59.5%	-2.2 pt	57.8%	58.3%	-0.5 pt
Allocated Equity (Ebn)				9.0	7.2	+24.9%
Pre-Tax ROE				33%	33%	+0 pt

#### FINANCING BUSINESSES

	3Q05	3Q04	3Q05 /	9M 05	9M 04	9M05/
In millions of euros		IFRS 2004	3Q04 IFRS 2004			9M04 IFRS 2004
Net Banking Income	673	558	+20.6%	2,022	1,697	+19.2%
Operating Expenses and Dep.	-286	-248	+15.3%	-826	-733	+12.7%
Gross Operating Income	387	310	+24.8%	1,196	964	+24.1%
Provisions	49	28	+75.0%	146	-30	n.s.
Operating Income	436	338	+29.0%	1,342	934	+43.7%
Associated Companies	0	0	n.s.	0	0	n.s.
Other Non Operating Items	5	6	-16.7%	19	17	+11.8%
Pre-Tax Income	441	344	+28.2%	1,361	951	+43.1%
Cost / Income	42.5%	44.4%	-1.9 pt	40.9%	43.2%	-2.3 pt
Allocated Equity (Ebn)				6.0	4.5	+34.9%

#### ADVISORY AND CAPITAL MARKETS

	3Q05	3Q04	3Q05 /	9M 05	9M 04	9M05/
In millions of euros		IFRS 2004	3Q04 IFRS 2004			9M04 IFRS 2004
Net Banking Income	1,015	769	+32.0%	2,800	2,584	+8.4%
Operating Expenses and Dep.	-682	-541	+26.1%	-1,959	-1,761	+11.2%
Gross Operating Income	333	228	+46.1%	841	823	+2.2%
Provisions	0	-1	n.s.	0	-6	n.s.
Operating Income	333	227	+46.7%	841	817	+2.9%
Associated Companies	1	-4	n.s.	2	-4	n.s.
Other Non Operating Items	-11	. 8	n.s.	15	25	-40.0%
Pre-Tax Income	323	231	+39.8%	858	838	+2.4%
Cost / Income	67.2%	70.4%	-3.2 pt	70.0%	68.2%	+1.8 pt
Allocated Equity (Ebn)				3.0	2.7	+8.6%

# BNP PARIBAS CAPITAL

	3Q05	3Q04	9M 05	9M 04
In millions of euros		IFRS 2004		
Net Banking Income	42	139	423	394
Operating Expenses and Dep.	-5	-8	-16	-24
Gross Operating Income	37	131	407	370
Provisions	-1	-1	-2	2
Operating Income	36	130	405	372
Associated Companies	30	69	51	150
Other Non Operating Items	1	0	59	81
Pre-Tax Income	67	199	515	603
Allocated Equity (Ebn)	1.2	1.1	1.2	1.1

# OTHER ACTIVITIES

	3Q05	3Q04	9M 05	9M 04
In millions of euros		IFRS 2004		
Net Banking Income	51	3	217	202
Operating Expenses and Dep.	-95	-105	-214	-207
Gross Operating Income	-44	-102	3	-5
Provisions	15	14	50	-12
Operating Income	-29	-88	53	-17
Associated Companies	20	22	111	75
Other Non Operating Items	-7	-16	-48	-80
Pre-Tax Income	-16	-82	116	-22

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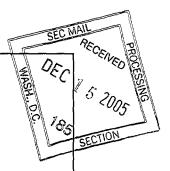


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# RESULTS AS AT 30 SEPTEMBER 2005

24 November 2005





## **BNP** Paribas

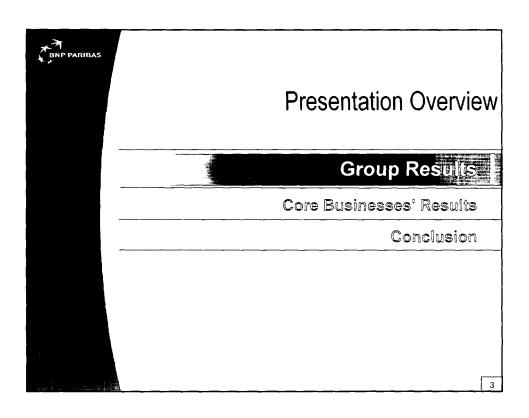
Results as at 30 September 2005

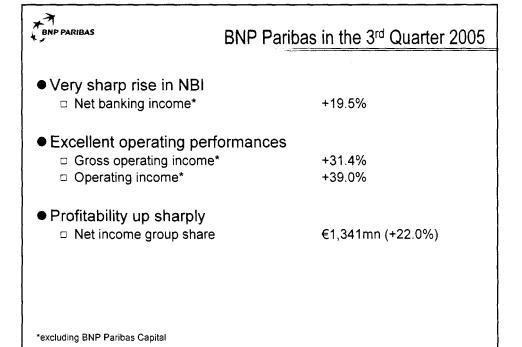


**BNP Paribas: Disclaimer** 

All growth rates and comparisons indicated in this press release are on a comparable accounting standard basis, except where expressly provided otherwise. These figures are the result of a comparison of the third quarter and the first 9 months 2005 results calculated on the basis of the IFRS accounting standards, as adopted by the European Union for 2005, and a simulated restatement of the third quarter and the first 9 months 2004 applying the same standards. The corresponding simulated figures have not been audited.

Figures for the third quarter 2004 and for the first 9 months 2004, restated based on the applicable 2004 IFRS accounting standards, are also provided in the detailed annexes but are not directly comparable to the third quarter 2005 and the first 9 months 2005 figures respectively due to differences with applicable 2005 IFRS accounting standards.





Results 30.09,2005

Group Results



#### BNP Paribas in the First 9 Months 2005

#### Sharp rise in revenue and income

(figures excluding BNP Paribas Capital)

□ Net banking income +13.1%
□ Gross operating income +18.2%
□ Operating income +29.8%

□ Cost/income ratio 61.3% (-1.6 pt.)

Profitability up sharply

□ Net income group share €4,517mn (+25.8%)

Annualised ROE after tax 20.6% (+2.2 pts)

Results 30.09.2005

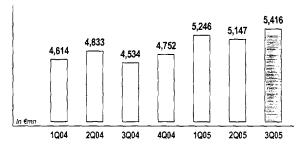
Group Results

5



### **Buoyant Growth in Revenues**

## Quarterly NBI excluding BNP Paribas Capital



Results 30,09,2005

Group Results

6

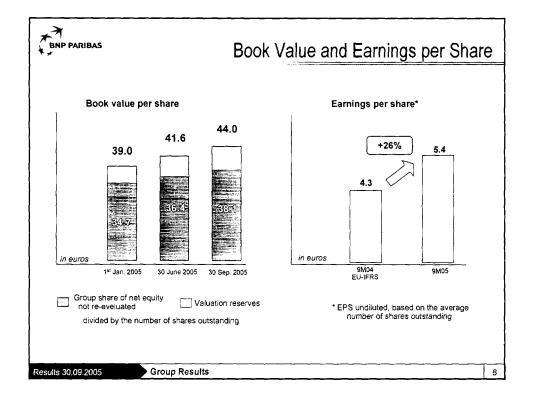


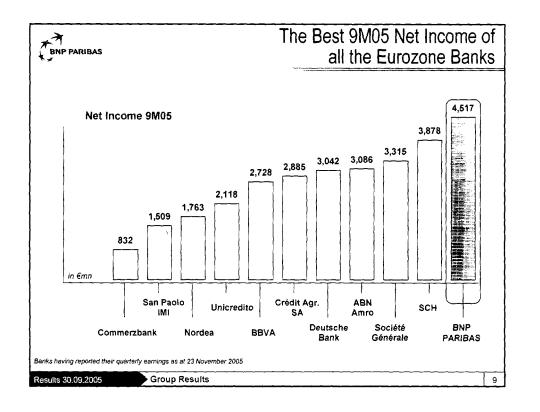
# Sharp Rise in Revenue and Income in all the Core Businesses

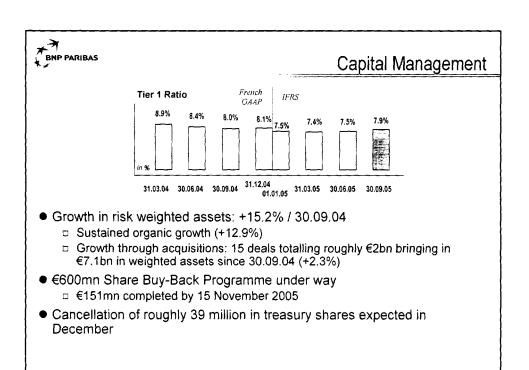
3Q05 / 3Q04 EU-IFRS	Net Banking Income	Operating Income	Pre-tax Income
Retail Banking	+11.0%	+32.0%	+33.5%
AMS	+15.5%	+12.1%	+10.9%
CIB	+30.4%	+44.5%	+40.7%
Total Core Businesses	+17.3%	+33.1%	+32.3%

Results 30.09,2005

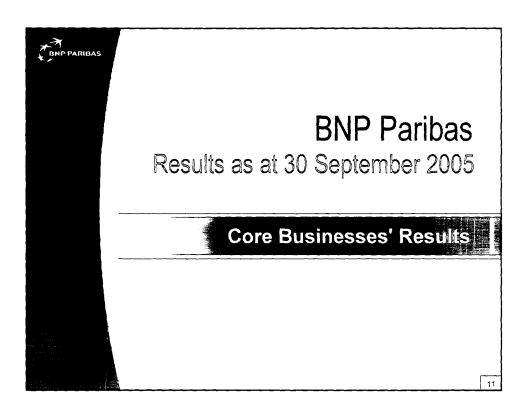
Group Results

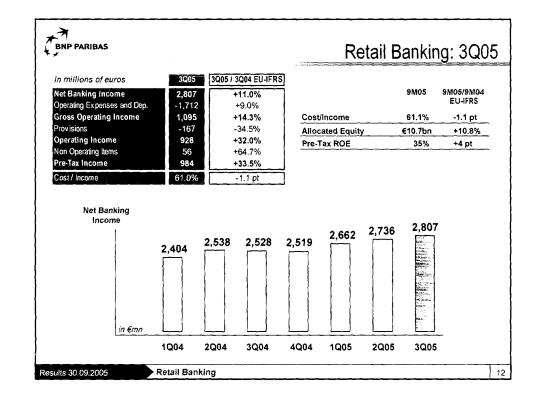






Group Results







#### 

French Retail Banking: 3Q05

9M05

9M05/9M04

		EU-IFRS
NBI	€4.1bn	+5.4%
Operating Exp. and Dep.	-€2.7bn	+3.8%
Cost/Income	67.1%	-1.1 pt
Allocated Equity	€5.1bn	+9.0%
Pre-Tax ROE	30%	+2 pts

100% of French Private banking for NBI to Operating Income line items

- NBI: growth of 5.3% / 3Q04
  - Good growth in net interest revenue: +6.4% (negligible impact of the Home Ownership Savings Plans and Accounts provision)
  - □ Fees on investment funds and transactions: +15.8% / 3Q04
  - □ Other fees down 1.4% compared to 3Q04 when they were particularly high
- Costs in 3Q05: upward revision of the employee profit-sharing contributions due to the good results
- Confirmation of the decline in the cost of risk on risk weighted assets: 20 bp in 3Q05

Results 30.09.2005

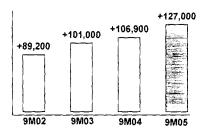
French Retail Banking

13



#### FRB: Individual Customers

Continued to grow the number of individual cheque and deposit accounts

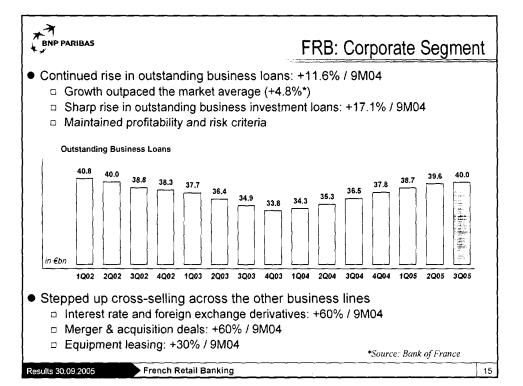


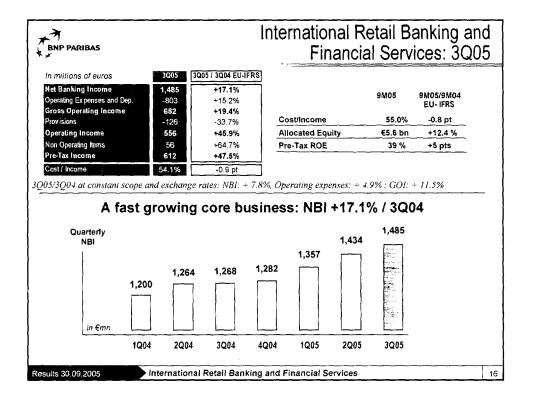
- Outstanding loans grew at a rate higher than the market average
  - Mortgages: +21.7% / 9M04 (market: +13.2%\*)
  - ☐ Consumer lending: +7.9% / 9M04 (market: +4.9%\*)
- Good performance in savings inflows
  - □ Life insurance: €5.3bn, +20% / 9M04 (market: 14%\*\*)
  - □ Medium- and long-term mutual funds: €4.0bn, +47% / 9M04 (market: not available)

\*Source: Bank of France \*\*Source: FFSA

Results 30.09.2005

French Retail Banking



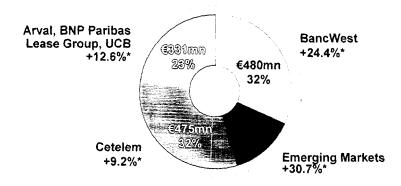




#### IRFS: NBI of the Business Lines

#### Sharp growth in each of the business lines





\*3Q05/3Q04

Results 30.09.2005

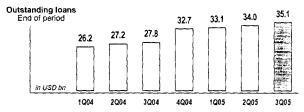
International Retail Banking and Financial Services

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# BNP PARIBAS

#### IRFS: BancWest

- Pre-tax income: €247mn, +26.7% / 3Q04 (+7.7% at constant scope and exchange rates)
  - □ Powerful sales momentum: +26.2% for lending (+9.0% at constant scope compared to 30 Sept. 04) and +25.3% for deposits (+5.9% at constant scope)



- □ Interest margin rate: 3.61% in 3Q05 ( 3.66% in 2Q05 and 3.83% in 3Q04)
- □ Fees: +30.5% / 3Q04, +6.3% at constant scope
- Confirmation of improved asset quality: NPLs/Loans ratio 0.41% as at 30 Sept 05 compared to 0.44% as at 30 Sept 04
- Commercial Federal Corporation
  - Obtained the approval of the shareholders and the regulators
  - Closing of the acquisition scheduled for early December 2005

tesults 30.09,2005

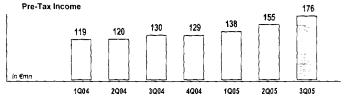
International Retail Banking and Financial Services



### IRFS: Financial Services

#### Cetelem

- Pre-tax income: €176mn, +35.4% / 3Q04 (+16.9% at constant scope and exchange rates)
  - Good business momentum: new loans up 20% / 3Q04
  - □ Combined ratio\*: 74.3% compared to 77.5% in 3Q04



- Cofinoga: joint control finalised
  - □ Proportional consolidation as of 01.10.05

#### Arval, BNP Paribas Lease Group, UCB

- Pre-tax income: €125mn (+31.6 % / 3Q04)
- Continued fast-paced growth in outstandings: +19.4% / 30.09.04

\* Combined ratio = (Operating Expenses + Provisions) / NBI

Results 30.09,2005

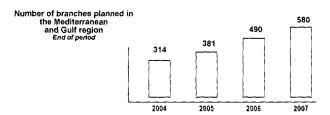
International Retail Banking and Financial Services

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### IRFS: Emerging Markets

- Pre-tax income: €88mn (compared to €36mn in 3Q04)
  - Sharp rise in business
  - □ Cost of risk: net write back of provisions in 3Q05
- Highly accelerated sales & marketing development
  - Substantial increase in the pace of branch openings in the Mediterranean and the Gulf region

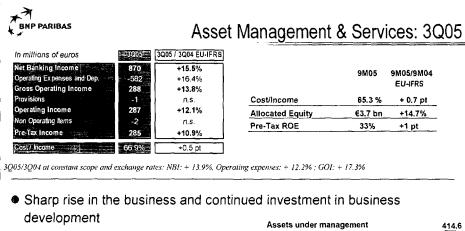


- Strategic partnership in China with Nanjing City Commercial Bank
  - □ Bought\* a 19.2% stake valued at USD87mn

\*subject to regulatory approval.

Results 30,09,2005

International Retail Banking and Financial Services



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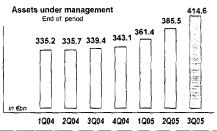
		EU-IFRS
Cost/Income	65.3 %	+ 0.7 pt
Allocated Equity	€3.7 bn	+14.7%
Pre-Tax ROE	33%	+1 pt

3Q05/3Q04 at constant scope and exchange rates: NBI: + 13.9%, Operating expenses: + 12.2%; GOI: + 17.3%

Sharp rise in the business and continued investment in business

□ Assets under management: +22.2% / 30 Sept. 04

At constant scope and exchange rates NBI: +13.9% / 3Q04 Operating expenses and depreciation: + 12.2% / 3Q04



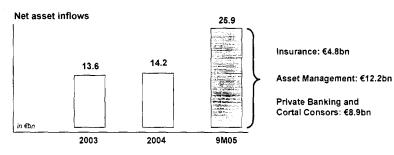
Results 30.09.2005

Asset Management and Services



#### AMS 3Q05: Net Asset Inflows

- Sharp rise in the pace of net asset inflows compared to previous years:
  - □ 3Q05: €9.0bn (€4.1bn in 3Q04)
  - □ 9M05: €25.9bn, +10.1%\* of assets under management



Net asset inflows excluding cross-selling between the business lines within AMS: €8.1bn in 3Q05 compared to €3.5bn in 3Q04

Annualised rate

Results 30.09.2005

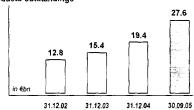
Asset Management and Services



### AMS: Wealth and Asset Management

- Pre-tax income: €138mn, +24.3% / 3Q04
- Continued sharp rise in alternative and structured products, which totalled 15% of Asset Management outstandings as at 30 Sept. 05

Asset management: Alternative and structured products outstandings



- Strategic Partnership in India with Sundaram Finance\*
  - □ Took a 49.9% equity investment in Sundaram Asset Management Company Ltd

Transaction subject to approval by India's regulators. Closing scheduled to take place in the 1st quarter 2006.

Results 30,09,2005

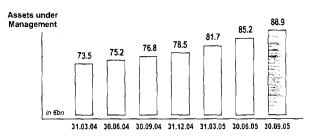
Asset Management and Services

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## BNP PARIBAS

### AMS: Insurance

- Pre-tax income: €114mn, -5.8% / 3Q04
  - □ Increased Cardif Pinnacle's technical reserves in the UK, and aligned practices with the Group's standards: one-time negative impact of €30mn on NBI
- Sustained Business
  - □ France: €6.5bn in gross personal savings asset inflows in 9M05, including 30% in unit-linked products (compared to 22% for the market)
  - □ Outside France: €2.4bn in asset inflows in 9M05 (+15% / 9M04)



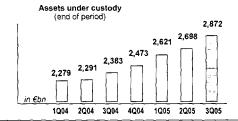
Results 30.09.2005

Asset Management and Services



#### AMS: Securities Services

- Pre-tax income: €33mn, +32.0%/ 3Q04
- Accelerated growth
  - □ Assets under custody: +21% / 30.09.04
  - □ Number of transactions: +31% / 3Q04
  - □ Assets under administration: €484bn as at 30.09.05 compared to €262bn as at 30.09.04



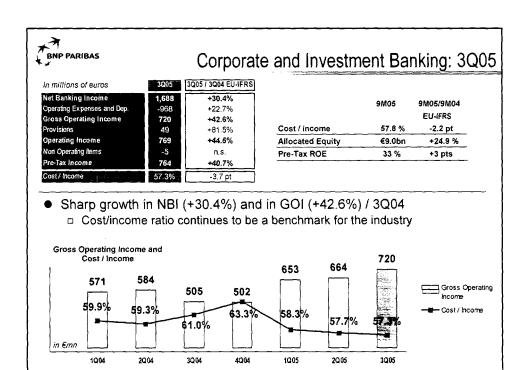
- ●"Global Securities House of the Year" (Zone Europe The Banker Sept. 05)
- No. 4 worldwide in terms of the volume of cross-border assets under custody (Institutional Investors Sept.05)

Results 30.09.2005

Results 30.09.2005

Asset Management and Services

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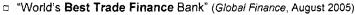


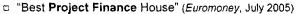
Corportate and Investment Banking



#### CIB: Financing Businesses

- New sharp rise in revenues and in the GOI
  - □ NBI: €673mn, +24.2% / 3Q04
  - □ GOI: €387mn, +31.2% / 3Q04
- Cost of risk: €49mn net provisions write-backs
  - New provisions required still very limited
  - Write-backs on previous doubtful files, mainly in the United States
- Confirmation of global leading positions
  - "World's Best Project Finance Oil & Gas Bank" (Global Finance, September 2005)









Ranked 2<sup>nd</sup> for syndicated loans in Europe (Position as arranger, TF 9M05)

 Ranked 3rd for leveraged financing in Europe (Position as proxy arranger, TF 9M05)

Results 30.09.2005

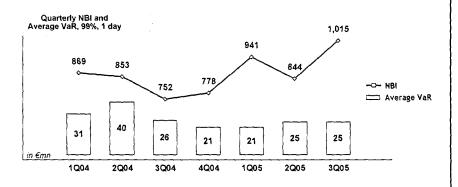
Corportate and Investment Banking

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### CIB: Advisory and Capital Markets (1/2)

- Sharp rise in revenue and income
  - □ NBI: €1,015mn, +35.0% / 3Q04
  - □ GOI: €333mn, +58.6% / 3Q04
- Maintained VaR at a low level: €25mn on average in 3Q05



Results 30.09.2005

Corportate and Investment Banking



### CIB: Advisory and Capital Markets (2/2)

- Equity Derivatives
  - Quarterly NBI up sharply compared to both 3Q04 and 2Q05
  - □ Customer business particularly buoyant for a 3rd quarter
  - Ranked no. 1 for Hedge Fund Derivatives (Risk Inter-Dealer Rankings, Sept. 05)
  - □ "Hybrid House of the Year" (Structured Products, Oct. 05)



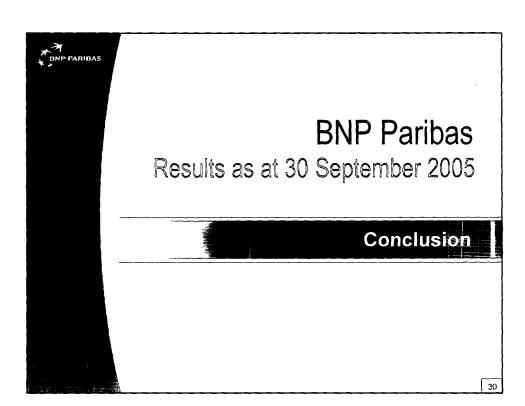
- Fixed Income
  - □ Excellent results in the derivatives business
  - Ranked no. 3 for all euro-denominated issues (Arranger TF 9M05)
- Asia: a favourable leading position in a fast-growing region
  - "Equity Derivatives House of the Year Asia Pacific" (Banker Awards, Sept. 05)
  - □ "Credit Derivatives House of the Year" (Asia Risk, Oct. 2005)





Results 30.09.2005

Corportate and Investment Banking





BNP Paribas as at 30 September 2005

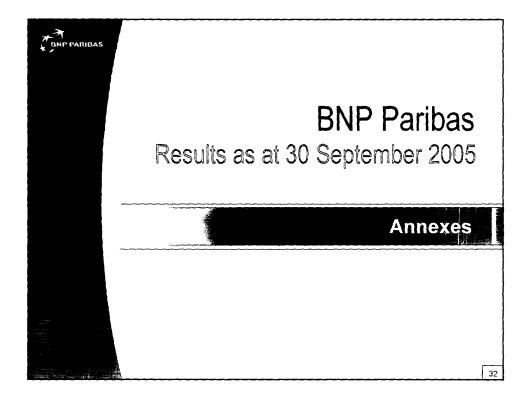
Powerful growth momentum under way in all the core businesses

A business model focussed on creating future growth

A sharp rise in net earnings per share

Results 30.09.2005

Conclusion





### BNP Paribas Group

	3Q05	3Q05 /	3Q05/	9M05	9M05 /
In millions of euros		3Q04 EU-IFRS	2Q05		9M04 EU-IFRS
Net Banking Income	5,458	+16.8%	+5.6%	16,232	+12.9%
Operating Expenses and Dep.	-3,362	+13.0%	+5.2%	-9,700	+10.0%
Gross Operating Income	2,096	+23.5%	+6.1%	6,532	+17.6%
Provisions	-105	-35.2%	-3.7%	-317	-55,2%
Operating Income	1,991	+29.7%	+6.6%	6,215	+28.2%
Associated Companies	84	-29.4%	-18.4%	260	-16.7%
Other Non Operating Items	9	n.s.	n.s.	125	n.s.
Non Operating Items	93	-23.1%	-54.9%	385	+3.2%
Pre-Tax Income	2,084	+25.8%	+0.5%	6,600	+26.4%
Tax Expense	-628	+37.7%	+17.8%	-1,780	+34.1%
Minority Interests	-115	+13.9%	+36.9%	-303	+0,0%
Net Income, Group Share	1,341	+22.0%	-7.9%	4,517	+25.8%
Cost / Income	61.6%	-2.1 pt	-0.2 pt	59.8%	-1.6 pt
Cost/Income excluding BNP Paribas Capital	62.0%	-3.4 pt	0,0 pt	61.3%	-1.6 pt
Annualised ROE after Tax				20.6%	+2.2 pt

Results 30.09.2005

Group

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### Number of Shares and Earnings per Share

#### Number of Shares

in millions	9M04	9M05
Number of Shares (end of period)	884.7	877.6
Number of Shares excluding Treasury Shares (end of period)	829.0	831.3
Average number of Shares outstanding excluding Treasury Shares	839.7	829.1

#### Earnings per Share

In euros	9M04	9M05
Earnings Per Share (EPS)	4.3 *	5,4

 Cancellation of approximately 39 million treasury shares expected in December

\* EU-IFRS simulation

Results 30 09 2005

Group



### A Solid Financial Structure

in billions of euros	30-Sep-05	15 (Jan - 05
Group share of net equity not re-evaluated (a)	30.2	28.8
Valuation Reserve	4.9	3.6
Total Capital ratio (b)	11.2%	10.1%
Tier One ratio (b)	7.9%	7.5%

<sup>(</sup>a) Excluding preferred shares and other equivalent securities

#### Ratings

S&P	AA	Stable Outlook	Rating upgraded from AA- to AA on 06/07/2004
Moody's	Aa2	Stable Outlook	Rating upgraded from Aa3 to Aa2 on 19/02/2002
Fitch	AA	Stable Outlook	Rating upgraded from AA- to AA on 28/11/2001

Results 30.09.2005

Group

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### Retail Banking

	3Q05	3Q05 /	3Q05 /	9M05	9M05 /	
In millions of euros		3Q04 EU-IFRS	2Q05		9M04 EU-IFRS	
Net Banking Income	2,807	+11.0%	+2.6%	8,205	+9.8%	
Operating Expenses and Dep.	-1,712	+9.0%	+2.7%	-5,011	+7.8%	
Gross Operating Income	1,095	+14.3%	+2.4%	3,194	+13.2%	
Provisions	-167	-34.5%	+5.0%	-503	-27.0%	
Operating Income	928	+32.0%	+2.0%	2,691	+26.2%	
Associated Companies	33	+6.5%	-10.8%	96	+5.5%	
Other Non Operating Items	23	n.s.	n.s.	28	n.s.	
Pre-Tax Income	984	+33.5%	+3.6%	2,815	+25.8%	
Cost / Income	61.0%	-1.1 pt	+0.1 pt	61.1%	-1.1 pt	
Allocated Equity (Ebn)				10.7	+10.8%	
Pre-Tax ROE				35%	+4 pt	

Results 30.09.2005

Retail Banking

<sup>(</sup>b) As at 30 September 2005, based on estimated Risk Weighted Assets of E359 bn.



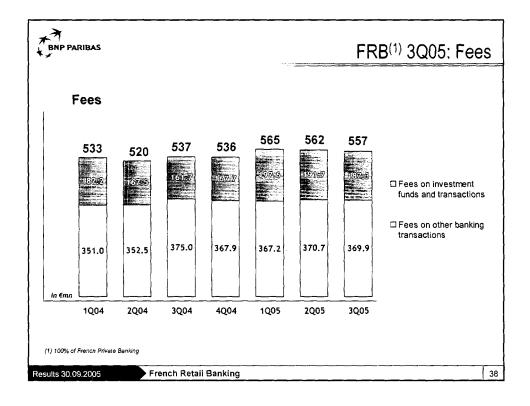
### French Retail Banking\*

	3Q05	3Q05 /	3Q05 /	9M05	9M05 /	
In millions of euros	3Q04 EU-IFRS		2Q05		9M04 EU-IFRS	
Net Banking Income	1,367	+5.3%	+1.4%	4,065	+5.4%	
Incl. Commissions	557	+3.7%	-0.9%	1,684	+5.9%	
Incl. Interest Margin	810	+6.4%	+3.1%	2,381	+5.1%	
Operating Expenses and Dep.	-932	+4.3%	+3.3%	-2,729	+3.8%	
Gross Operating Income	435	+7.7%	-2.5%	1,336	+9.1%	
Provisions	-40	-38.5%	-4.8%	-126	-36.7%	
Operating Income	395	+16.5%	-2.2%	1,210	+17.9%	
Non Operating Items	0	n.s.	n.s.	0	n.s.	
Pre-Tax Income	395	+16.5%	-2.2%	1,210	+17.9%	
income Attributable to AMS	-23	+35.3%	+4.5%	-67	+26.4%	
Pre-Tax Income of French Retail Bkg	372	+15.5%	-2.6%	1,143	+17.5%	
Cost / Income	68.2%	-0.7 pt	+1.3 pt	67.1%	-1.1 pt	
Allocated Equity (Ebn)				5.1	+9.0%	
Pre-Tax ROE				30%	+2 pt	

<sup>\*</sup>including 100% of French Private Banking for NBI to Pre-tax Income line items

Results 30.09,2005

French Retail Banking





### FRB 3Q05: Outstandings

In billions of euros	Outstandings 3Q05	%Change 1 year 3Q05/3Q04	%Change 1 quarter 3Q05/2Q05	Average Outstandings 9M05	%Change 1-year 9M05/9M04
LENDINGS (1)					
Total Loans	88.4	+13.2%	+2.5%	86.2	+14.6%
Individual Customers	45.6	+18.4%	+4.3%	43.7	+19.3%
Incl. Mortgages	38.5	+20.5%	+4.8%	36.8	+21.7%
Incl. Consumer Lending	7.1	+8.0%	+1.9%	6.9	+7.9%
Corporates	40.0	+9.7%	+1.0%	39.4	+11.6%
DEPOSITS and SAVINGS (1)	78.1	+5.4%	+1.5%	77.0	+5.0%
Cheque and Current Accounts	32.4	+6.0%	+2.7%	31.7	+5.3%
Savings Accounts	38.0	+5,7%	+0.4%	37.9	+6.3%
Market Rate Deposits	7.7	+1.0%	+2.0%	7.5	-1.5%
(1) Average cash Outstandings	·				
	piles Strangeller	% Change	-% Change		

In billions of euros	30-Sep-05	% Change 30.09.05/ 30.09.04	% Change 30.09.05/ 30.06.05
Funds under management			
Life Insurance	44.8	+14.7%	+3.2%
Mutual Funds (2)	64.5	+11.7%	+4.4%
(2) Those statistics do not include a	nidual funda accate a	paintaged in Luye	mhoure (PARVES

French Retail Banking



### International Retail Banking and Financial Services

	3Q05	3Q05 /	3Q05 /	9M05	9M05/	
In millions of euros		3Q04 EU-IFRS	2Q05		9M04 EU-IFRS	
Net Banking Income	1,485	+17.1%	+3.6%	4,276	+14.6%	
Operating Expenses and Dep.	-803	+15.2%	+1.8%	-2,352	+13.0%	
Gross Operating Income	682	+19.4%	+5.7%	1,924	+16.6%	
Provisions	-126	-33.7%	+7.7%	-376	-23.3%	
Operating Income	556	+45.9%	+5.3%	1,548	+33.4%	
Associated Companies	33	+6.5%	-10.8%	96	+5.5%	
Other Non Operating Items	23	n.s.	n.s.	28	n.s.	
Pre-Tax Income	612	+47.5%	+7.7%	1,672	+32.2%	
Cost / Income	54.1%	-0.9 pt	-0.9 pt	55.0%	-0.8 pt	
Allocated Equity (Ebn)				5.6	+12.4%	
Pre-Tax ROE				39%	+5 pt	

At constant scope and exchange rates:

3Q05/3Q04

Net Banking Income Operating Exp. and Dep. Gross Operating Income

+7.8% +4.9% +11.5%

Results 30.09.2005

International Retail Banking and Financial Services



### BancWest

	3Q05	3Q05 /	3Q05 /	9M05	9M05/
In millions of euros		3Q04 EU-IFRS	2Q05		9M04 EU-IFRS
Net Banking Income	480	+24.4%	+5.7%	1,352	+18.8%
Operating Expenses and Dep.	-224	+22.4%	+5.7%	-644	+20.6%
Gross Operating Income	256	+26.1%	+5.8%	708	+17.2%
Provisions	-9	+12.5%	n.s.	-24	-27.3%
Operating Income	247	+26.7%	+3.8%	684	+19.8%
Associated Companies	٥	n.s.	n.s.	0	n.s.
Other Non Operating Items	0	n.s.	n.s.	G	n.s.
Pre-Tax Income	247	+26.7%	+3.3%	684	+19.8%
Cost / Income	46.7%	-0.7 pt	+0.0 pt	47.6%	+0.7 pt
Allocated Equity (Ebn)				1.9	+22.4%
Pre-Tax ROE				49%	-1 pt

BancWest and its subsidiaries' contribution to the IRFS core business

At constant scope and exchange rates:

3Q05/3Q04

Net Banking Income Operating Exp. and Dep. Gross Operating Income Pre-Tax Income +2.5% - 2.2% +6.8% +7.7%

Results 30.09.2005

International Retail Banking and Financial Services

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# BNP PARIBAS

### Cetelem

	3Q05	3Q05 /	3Q05/	9M05	9M05/
In millions of euros		3Q04 EU-IFRS	2Q05		9M04 EU-IFRS
Net Banking Income	475	+9.2%	+5.1%	1,378	+7.5%
Operating Expenses and Dep.	-240	+9.6%	+0.8%	-709	+7.9%
Gross Operating Income	235	+8.8%	+9.8%	669	+7.0%
Provisions	-113	-4.2%	+17.7%	-315	-10.0%
Operating Income	122	+24.5%	+3.4%	354	+28.7%
Associated Companies	32	+0.0%	-11.1%	92	+4.5%
Other Non Operating Items	22	n.s.	n.s.	23	n.s.
Pre-Tax Income	176	+35.4%	+13.5%	469	+27.1%
Cost / Income	50.5%	+0.2 pt	-2.2 pt	51.5%	+0.3 pt
Allocated Equity (Ebn)				1.6	+4.2%
Pre-Tax ROE				39%	+7 pt

Cetelem and its subsidiaries' contribution to the IRFS core business

Assuming constant scope and exchange rates: 3Q05/3Q04

Net Banking Income +8.5%
Operating Exp. and Dep. +8.3%
Gross Operating Income +8.8%
Pre-Tax Income +16.9%

Results 30,09,2005

International Retail Banking and Financial Services



### Financial Services: Managed Outstandings

In billions of euros	
CETELEM France	
Outside France	
BNP Paribas Lease Group MT (1)	
France	
Europe (excluding France)	
UCB Individuals (1,2)	
France Individuals	

Long Term Leasing with Services

Europe (excluding France)

Europe (excluding France) ARVAL (in thousands) Financed vehicles Total managed vehicles

	34.5
	19.4
	15.1
i	15.0
	10.8
i	4.2
	26.4
i	14.9
	11.5
	6.0
	2.0
	4.0
	AGD

	%Change		%Change
Jun-05	1 quarter	Sep-04	1 year
	June 05		/Sep-04
33.5	+3.2%	31.5	+9.5%
19.3	+0.5%	19.2	+1.0%
14.2	+6.8%	12.3	+22.8%
14.9	+0.4%	16.1	-7.1%
10.9	-1.4%	12.4	-13.0%
4.0	+5.3%	3.8	12.2%
25.1	+5.3%	18.0	+46.7%
14.5	+2.9%	9.8	+51.8%
10.6	+8.6%	8.2	+40.6%
5.9	+2.0%	5.5	+7.7%
2.0	+0.9%	1.8	+13.2%
3.9	+2.5%	3.8	+5.1%

460	
591	

451	+2.0%
602	-1.8%

424	+8.6%
602	-1.8%

<sup>(1)</sup> Transfer of BPLG residential real estate oustandings of BNP Paribas Invest Immo to UCB from 31.12.04. (€1.5 bn)

Results 30.09.2005

International Retail Banking and Financial Services



### Asset Management & Services

	3Q05	3Q05 /	3Q05 /	9M05	9M05/
In millions of euros	3Q04 EU-IFRS		2Q05	9.0	104 EU-IFRS
Net Banking Income	870 *	+15.5%	-1.4%	2,565 *	+15.1%
Operating Expenses and Dep.	-582	+16.4%	+4.7%	-1,674	+16.3%
Gross Operating Income	288	+13.8%	-11.7%	891	+12.9%
Provisions	-1	n.s.	-75.0%	-8	n.s.
Operating Income	287	+12.1%	-10.9%	883	+12.3%
Associated Companies	0	n.s.	n.s.	0	n.s.
Other Non Operating Items	-2	n.s.	n.s.	52	n.s.
Pre-Tax Income	285	+10.9%	-24.0%	935	+18.4%
Cost / Income	66.9%	+0.5 pt	+3.9 pt	65.3%	+0.7 pt
Allocated Equity (Ebn)				3.7	+14.7%
Pre-Tax ROE				33%	+1 pt

<sup>\*</sup> including a one-time addition to technical reserves for Cardif Pinnacle's business in the United

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Asset Management and Services

<sup>(2)</sup> Including Abbey National France outstandings from 31.03.05 (€ 2.6 bn).



### Wealth and Asset Management

	3Q05	3Q05 /	3Q05 /	9M05	9M05/
In millions of euros		3Q04 EU-1FRS	2Q05		9M04 EU-IFRS
Net Banking Income	453	+16.8%	+2.5%	1,304	+14.3%
Operating Expenses and Dep.	-314	+12.1%	+4.3%	-907	+14.4%
Gross Operating Income	139	+28.7%	-1.4%	397	+14.1%
Provisions	0	n.s.	n.s.	0	n.s.
Operating Income	139	+26.4%	-1.4%	397	+14.1%
Associated Companies	0	n.s.	n.s.	0	n.s.
Other Non Operating Items	-1	n.s.	n.s.	1	-66.7%
Pre-Tax Income	138	+24.3%	-2.8%	398	+13.1%
Cost / Income	69.3%	-2.9 pt	+1.2 pt	69.6%	+0.1 pt
Allocated Equity (Ebn)				1.0	+6.3%

WAM = Private Banking + Asset Management + Cortal Consors + Real Estate Services

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### Insurance

	3Q05	3Q05/	3Q05 /	9M05	9M05/
In millions of euros	3Q04 EU-IFRS		2Q05	9	M04 EU-IFRS
Net Banking Income	237 *	+8.7%	-5.2%	724 *	+15.7%
Operating Expenses and Dep.	-121	+23.5%	+6.1%	-346	+21.4%
Gross Operating Income	116	-3.3%	-14.7%	378	+10.9%
Provisions	-1	n.s.	-75.0%	-8	n.s.
Operating Income	115	-5.0%	-12.9%	370	+9.5%
Associated Companies	0	n.s.	n.s.	0	n.s.
Other Non Operating Items	-1	n.s.	n.s.	,51	n.s.
Pre-Tax Income	114	-5.8%	-38.0%	421	+24.6%
Cost / Income	51.1%	+6.1 pt	+5.5 pt	47.8%	+2.3 pt
Allocated Equity (Ebn)				2.3	+12.9%

\* including a one-time addition to technical reserves for Cardif Pinnacle's business in the United Kingdom

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Asset Management and Services

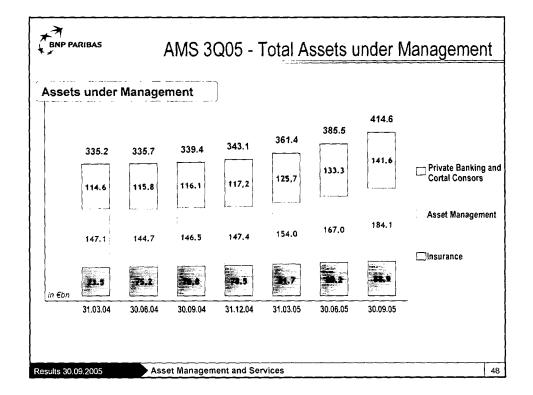


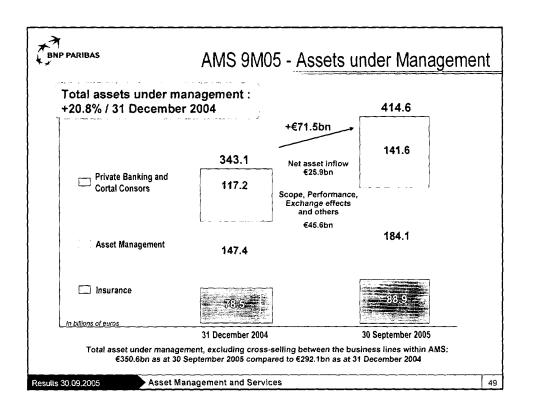
### Securities Services

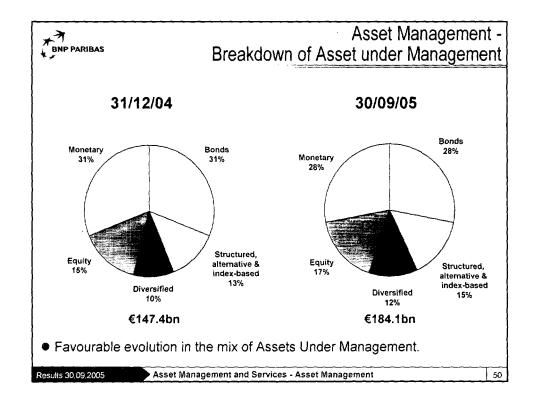
	3Q05	3Q05 /	3Q05 /	9M05	9M05/	
in millions of euros		3Q04 EU-IFRS	2Q05		9M04 BU-IFRS	
Net Banking Income	180	+22.4%	-5.3%	537	+16.2%	
Operating Expenses and Dep.	-147	+20.5%	+4.3%	-421	+16.3%	
Gross Operating Income	33	+32.0%	-32,7%	116	+16.0%	
Provisions	0	n.s.	n.s.	0	n.s.	
Operating Income	33	+32.0%	-32.7%	116	+16.0%	
Associated Companies	0	n.s.	n.s.	0	n.s.	
Other Non Operating Items	0	n.s.	n.s.	0	n.s.	
Pre-Tax Income	33	+32.0%	-32.7%	116	+16.0%	
Cost / Income	81.7%	-1,3 pt	+7.5 pt	78.4%	+0.0 pt	
Allocated Equity (Ebn)				0.4	+57.0%	

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Asset Management and Services









# Corporate and Investment Banking

	3Q05	3Q05 /	3Q05 /	9M 05	9M 05 /
In millions of euros		3Q04 EU-IFRS	2Q05		9M 04 EU-IFRS
Net Banking Income	1,688	+30.4%	+7.7%	4,822	+16.1%
Operating Expenses and Dep.	-968	+22.7%	+7.1%	-2,785	+11.7%
Gross Operating Income	720	+42.6%	+8.4%	2,037	+22.7%
Provisions	49	+81.5%	-2.0%	146	n.s.
Operating Income	769	+44.5%	+7.7%	2,183	+35.8%
Associated Companies	1	n.s.	n.s.	2	n.s.
Other Non Operating Items	-6	n.s.	n.s.	34	-19.0%
Pre-Tax Income	764	+40.7%	+3.4%	2,219	+34.9%
Cost / Income	57.3%	-3.7 pt	-0.4 pt	57.8%	-2.2 pt
Allocated Equity (Ebn)				9.0	+24.9%
Pre-Tax ROE				33%	+3 pt

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Corportate and Investment Banking

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### Financing Businesses

	3Q05	3Q05 /	3Q05 /	9M05	9M05/	
in millions of euros		3Q04 EU-IFRS	2Q05		9M04 EU-IFRS	
Net Banking Income	673	+24.2%	-7.0%	2,022	+20.4%	
Operating Expenses and Dep.	-286	+15.8%	+2.1%	-826	+12.8%	
Gross Operating Income	387	+31.2%	-12.8%	1,196	+26.2%	
Provisions	49	+75.0%	-2.0%	146	n.s.	
Operating Income	436	+35.0%	-11.7%	1,342	+48.9%	
Other Non Operating Items	5	-16.7%	-44.4%	19	+11.8%	
Pre-Tax Income	441	+34.0%	-12.3%	1,361	+48.3%	
Cost / Income	42.5%	-3.1 pt	+3.8 pt	40.9%	-2.7 pt	
Allocated Equity (Ebn)				6.0	+34.9%	

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Corportate and Investment Banking

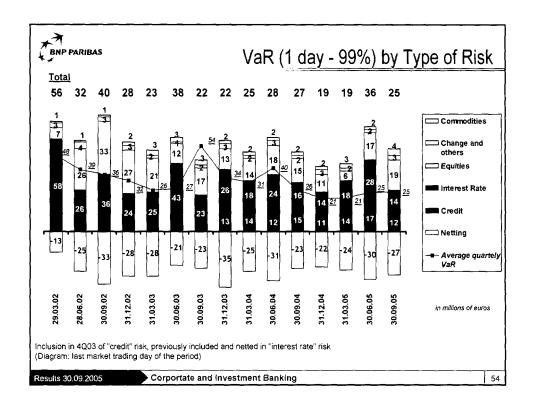


### Advisory and Capital Markets

	3Q05	3Q05 /	3Q05/	9M05	9M05 /	
In millions of euros		3Q04 EU-IFRS	2Q05		9M04 EU-IFRS	
Net Banking Income	1,015	+35.0%	+20.3%	2,800	+13.2%	
Operating Expenses and Dep.	-682	+25.8%	+9.3%	-1,959	+11.2%	
Gross Operating Income	333	+58.6%	+51.4%	841	+18.1%	
Provisions	٥	n.s.	n.s.	0	n.s.	
Operating Income	333	+59.3%	+51.4%	841	+19.1%	
Associated Companies	1	n.s.	n.s.	2	n.s.	
Other Non Operating Items	-11	n.s.	n.s.	15	-40.0%	
Pre-Tax Income	323	+50.9%	+36.9%	858	+18.0%	
Cost / Income	67.2%	-4.9 pt	-6.7 pt	70.0%	-1.2 pt	
Allocated Equity (Ebn)				3.0	+8.6%	

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Corportate and Investment Banking





### **BNP Paribas Capital**

	3Q05	3Q04	2Q05	9M05	9M04
In millions of euros		IFRS-BU			IFRS-EU
Net Banking Income	42	138	24	423	393
Operating Expenses and Dep.	-5	-8	-5	-16	-23
Gross Operating Income	37	130	19	407	370
Provisions	-1	-1	-1	-2	2
Operating Income	36	129	18	405	372
Associated Companies	30	69	2	51	150
Other Non Operating Items	1	0	51	59	81
Pre-Tax Income	67	198	71	515	603
Allocated Equity (Ebn)				1.2	1.1

- Estimated value of the portfolio as at 30 September 05:
  - □ €4.2bn (€4.3bn as at 30 June 05)
- Unrealised capital gains as at 30 September 05:
  - □ €1.5bn (€1.3bn as at 30 June 05)

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BNP Paribas Capital

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